



# BROILER MARKET NEWS REPORT

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Poultry Programs

Market News & Analysis Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices are trending lower in all areas when compared to early week. Trade sentiment was steady to weak in the West, barely steady to weak elsewhere. Retail and food service demand was slow to fairly good, mostly fair entering the weekend. Supplies of all sizes were adequate to fully adequate to satisfy current trade needs. Floor stocks were adequate to ample. In the parts structure, trading was fair to moderate for late-week trading. Breast items were balanced to close balanced with boneless skin in the best position. Wings were barely adequate to tight and held with confidence and dark meat items were sufficient. In productions areas, live supplies were moderate. Weights varied, but were mostly desirable.

**PRELIMINARY REPORT** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 22-SEP-2008 (cents per lb)

US Grade A

(Including branded product)

Areas	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers				
Chicago	65.00-69.00	55.00-76.75	64.90	22
New York	67.00-70.00			
Los Angeles	96.00			

### Southeast Area FOB Dock Equivalent

Mississippi	85.00-88.00	67.00-93.00	86.81	93
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**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **88.25** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT PRELIM. WTD AVG

LOADS	RANGE	PRELIM. WTD AVG
848	86.25-89.00	87.72

Georgia f.o.b. dock confirmed PRELIMINARY weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	175.00	1,134
BREASTS - B/S	140.50	5,063
BREASTS - WHOLE	82.00	1,139
THIGH MEAT - B/S	129.50	1,031
THIGHS	61.50	579
DRUMSTICKS	71.50	692
LEG QUARTERS	55.00	7,959
WINGS	97.00	2,455

This information is supplied by the Georgia Department of Agriculture Poultry Market News Service.

**MIDWEST REGION** Preliminary majority delivered prices were lower into the Chicago market. Whole broiler/fryer ended the week on a barely steady to weak market tone. Producer offerings continued to oversupply current light trade needs. Retail and food service movement was slow to moderate overall; some Ohio area fast food/restaurant operations were seeing fairly good traffic, due to storm related issues. Floor stocks were adequate to ample; weights desirable to heavy. Parts trade was best on wings and several distributors noted incoming orders short on wings; boneless/skinless breast was in balance, demand was moderate; and remaining parts were available on mixed clearance. Trade sentiment was fully steady to mostly firm on wings, and steady on breast cuts and mostly steady to instances weak on dark meat lines.

**WESTERN REGION** Preliminary majority prices were 1 cent lower throughout the region. The market tone was generally weak. Offerings in close balance to fully adequate. Heavy weights were often offered at discounted levels. Retailer demand was fair to fairly good. Dealers anticipated moderate weekend clearances.

**SOUTHERN REGION** Trade sentiment was barely steady to weak. Demand entering the weekend was light to fair with limited trading. Supplies of all sizes were fully sufficient to satisfy current trade needs. In the parts structure, movement was mostly fair for late-week trading. Breast items were at least adequate with boneless skinless in the strongest position. Wings were barely adequate to tight and held with confidence and dark meat items were sufficient. In productions areas, live supplies were moderate at mostly desirable weights.

**NORTHEAST REGION** Trucklot buying activity on ready-to-cook whole broiler/fryers was light and selective with most dealers keeping floor stocks in close balance with immediate needs. Offerings of all sizes were available and slow to clear. Movement through retail and distributive channels was light. Fast food interest was fair. The market tone was barely steady to weak. In the parts complex, Wings and boneless skinless breasts were in good balance to well cleared. Other cuts were mostly adequate.

**DELMARVA** Movement of ready-to-cook whole birds was light to fair into regular shipping channels entering the weekend. Seller offerings were fully adequate to available for current trade requirements. Live supplies were moderate; weights were desirable to heavy. Processing schedules were moderate. Less than trucklot asking prices were 1 cent lower at 69 to 83 cents. Trade sentiment ranged barely steady to weak. In the parts complex, breast items were reported as balanced to well cleared; however, bone-in breasts were fully adequate. Wings were well cleared to tight. Dark meat cuts were sufficient and moving satisfactorily.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FORM DELMARVA

### BRANDED U.S. GRADE A

RANGE	56-90
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	09/15/08-09/19/08 (A)
	09/17/07-09/21/07 (A)
NO. OF BOXES	09/15/08-09/19/08 (A)
	09/17/07-09/21/07 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS). TRUCKLOT AND LESS THAN TRUCKLOT VOLUME. CENTS PER POUND.  
**SEP 18, 2008**

ITEM	LBS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	289	104.00-187.00	-	117.28
TENDERLOINS	141	110.00-129.00	-	111.08
BREAST - LINE RUN	TOO FEW TO REPORT			
FRONT HALVES	TOO FEW TO REPORT			
LEGS	223	63.00-71.00	67-69	67.59
LEG QUARTERS (BULK)	521	50.00-56.00	53-54	53.13
LEG QUARTERS (4/10)	882	53.00-57.00	55-56	55.05
WINGS (WHOLE)	105	73.00-91.00	-	84.14
WINGS (CUT)	TOO FEW TO REPORT			
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR SEP 18, 2008 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE
52.00 - 62.00	56.30

**SEP 19, 2008**

ITEM	LBS (000)	RANGE	MAJ	WTD AVG	LBS (000)	RANGE	MAJ	WTD AVG	WEEKLY LBS (000)	WTD AVG
BREAST - B/S	442	101.00-186.00	-	116.80	1,843		-	116.80	1,843	117.61
TENDERLOINS	153	105.00-189.00	-	113.64	761		-	113.64	761	115.69
BREAST - LINE RUN	TOO FEW TO REPORT									
FRONT HALVES	TOO FEW TO REPORT									
LEGS	TOO FEW TO REPORT									
LEG QUARTERS (BULK)	436	50.00-56.00	-	53.62	2,150		-	53.62	2,150	53.21
LEG QUARTERS (4/10)	928	52.00-57.00	-	54.78	4,431		-	54.78	4,431	55.03
WINGS (WHOLE)	TOO FEW TO REPORT									
WINGS (CUT)	TOO FEW TO REPORT									
DRUMSTICKS	TOO FEW TO REPORT									
THIGHS	TOO FEW TO REPORT									
B/S THIGHS	TOO FEW TO REPORT									

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR SEP 19, 2008 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
51.00 - 61.50	56.19	57.95

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was fair to moderate approaching the weekend. Offerings of boneless skinless breasts and wings were well cleared and held with confidence; bone-in breast were fully sufficient for current needs. Dark meat cuts were adequate. Retail and distributive movement was fair to moderate. The market tone was firm for boneless skinless breasts and wings. The balance of items were generally steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

**SEP 18, 2008**

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS
BREAST - B/S	115-120	117.81	580,922
TENDERLOINS	120-125	122.18	151,840
BREAST - WITH RIBS	62-63	65.97	183,080
BREAST - LINE RUN	62	64.74	61,200
LEGS	71-72	73.10	133,440
LEG QUARTERS (BULK)	54-55	54.83	202,120
DRUMSTICKS	65-66	77.29	48,920
THIGHS	60-61	73.36	49,800
B/S THIGHS	128-129	130.27	70,440
WINGS (WHOLE)	92-93	97.28	131,200
BACKS AND NECKS (STRIPPED)	12-14	14.95	14,800
LIVERS (5 POUND TUBS)	40-45	40.65	9,400
GIZZARDS (HEARTS)	50-55	55.76	19,280

**SEP 19, 2008**

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
BREAST - B/S	120-125	114.80	391,761	114.42	2,545,635
TENDERLOINS	120-125	121.16	104,000	121.89	582,720
BREAST - WITH RIBS	62-63	76.49	49,960	67.59	661,880
BREAST - LINE RUN	62	64.63	57,600	64.54	325,800
LEGS	71-72	70.71	145,920	70.96	928,000
LEG QUARTERS (BULK)	54-55	55.66	205,040	55.06	1,381,360
DRUMSTICKS	65-66	76.03	67,000	74.74	340,498
THIGHS	60-61	73.71	59,120	74.31	327,434
B/S THIGHS	128-129	129.23	25,240	130.71	238,200
WINGS (WHOLE)	93-94	97.46	136,080	95.40	694,452
BACKS AND NECKS (STRIPPED)	12-14	15.00	8,000	14.97	58,400
LIVERS (5 POUND TUBS)	40-45	44.67	6,720	42.11	39,480
GIZZARDS (HEARTS)	50-55	54.96	17,520	55.22	104,840

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

### ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS
	09/19	09/18	09/17	09/16	09/17	09/16	09/12	09/10	
Alabama	3,915	4,267	4,134	4,179	5.39	5.45	3,927	5.38	
Arkansas	4,804	5,336	5,330	5,240	5.62	5.70	5,411	5.68	
Delmarva	2,190	2,192	2,204	2,282	5.86	5.97	2,247	5.90	
KY-LA-TN	2,200	2,293	2,281	2,315	5.18	5.12	2,390	5.28	
Mississippi	3,452	3,021	3,096	3,047	5.83	5.89	3,772	5.76	
North Carolina	2,905	2,807	2,744	2,798	6.83	6.77	3,314	6.83	
Texas	2,562	2,558	2,680	2,343	5.57	5.59	2,424	5.39	
Total	22,028	22,474	22,469	22,204	5.73	5.77	23,485	5.72	
Mon-Fri	111,281 (A)				112,239 (A)				
Saturday	816 (included in total for date shown)				2,382				

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 19-Sep-08 and 20-Sep-08 is estimated to be 32,956,000 head down 6.49 percent from a week ago and down -6.67 percent from a year ago. (Last week 35,242,000, last year 35,312,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 20-Sep-08 is estimated to be 166,064,000 head down 0.94 percent from a week ago, and down 2.53 percent from a year ago. (Last week 167,637,000, last year 170,377,000)

Actual data incorporated when available.

### SOUTHERN CALIFORNIA (L.A. AREA)

#### PROCESSED POULTRY, DLVRD TO RETAILERS

	RANGE
FRESH FRYERS	109-119
ROASTERS 4# & UP	125-135
HENS UNDER 5#	
HENS OVER 5#	
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

#### SAN FRANCISCO PROCESSED POULTRY, DLVRD TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	DRY PACK 123
	ICE PACK 159
ROASTERS 4# & UP	ICE PACK -
	DRY PACK 117
HENS OVER 5#	DRY PACK 112
	ICE PACK 114
DUCKS	235-252

**YOUNG CHICKENS SLAUGHTERED**

W/E 13-SEP-2008 Under Federal Inspection (Preliminary)

-----Thousands-----

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>Total</b>
	<b>4.25 lbs &amp; down</b>	<b>4.26 - 6.25 lbs</b>	<b>6.26 - 7.75 lbs</b>	<b>7.76 lbs &amp; up</b>	
Head	44,733	82,495	21,465	18,944	167,637
Avg Live Wgt	3.83	5.38	6.77	8.16	5.46
% of total /1	27%	49%	13%	11%	100%
Comparisons					
Last week	35,991	64,506	22,037	22,402	144,936
Avg Live Wgt	3.87	5.37	6.74	8.38	5.67
% of total /1	25%	45%	15%	15%	100%
Year Ago 2/	41,231	84,820	32,484	9,791	168,326
Avg Live Wgt	3.84	5.35	7.08	8.25	5.48
% of total /1	25%	50%	19%	6%	100%
To date/2008	1,572,284	2,953,340	895,951	651,472	6,073,047
To date/2007	1,602,040	2,984,144	957,696	398,531	5,942,411

/1 May not total to 100% due to rounding.  
/2 Comparable week.

**Weight Class Description:**

- (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.
- (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.
- (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.
- (D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(PRELIMINARY) W/E 13-SEP-2008

	<b>Young Chickens</b>	<b>Light Hens</b>	<b>Heavy Hens</b>	<b>Total Hens</b>	<b>Ducks</b>
Head	167,637	1,358	1,769	3,127	438
Avg Wt	5.46	3.21	7.77	5.79	6.77
Last week	144,936	1,092	1,524	2,616	371
Same wk yr ago	168,326	947	1,551	2,498	465
Avg Wt	5.48	3.35	7.91	6.18	6.76
To-date/2008	6,073,047	51,292	59,704	110,996	16,235
To-date/2007	5,942,411	40,798	53,547	94,345	18,549
<b>Ready-to-Cook Weight and Dressing Percentage</b>					
Current week	681,897	2,223	8,934	11,157	2,165
Last week	612,231	1,810	7,647	9,457	1,836
Same wk yr ago	687,208	1,618	7,974	9,592	2,295
Dressing %	74.5%	51.0%	65.0%		73.0%

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 161.8 million head. Estimated U.S. slaughter for this period was 169.7 million head, or 7.9 million more than estimated available.

**ESTIMATED U.S. FRYER SLAUGHTER/ FRYER AVAILABILITY COMPARISON**

<b>Week Ending</b>	<b>Million Head Slaughtered</b>	<b>Million Head Available</b>	<b>Pct</b>	<b>Avg Wt</b>
Aug 9	169.4	168.7	100%	5.45
16	169.3	166.7	102%	5.51
23	169.4	165.0	103%	5.49
30	170.7	163.7	104%	5.53
Sept 6	146.7	161.6	91%	5.67
13	169.7	161.8	105%	5.46
Year to date	6146.9	6173.7	100%	
Sept 20		162.8		
27		163.0		

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection

-----Thousands-----

<b>W/E</b>	<b>09/20/08</b>	<b>09/13/08</b>	<b>%CHG</b>	<b>09/22/07</b>	<b>%CHG</b>
<b>Broilers</b>	166,064	167,637 *	-0.94	170,377 *	-2.53
<b>Cattle</b>	686	657	+04	647 *	+06
<b>Hogs</b>	2,335	2,301	+02	2,243 *	+04

\*Actual

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR DELIVERY THE WEEK OF 15-SEP-2008  
**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

<b>ORIGIN</b>	<b>FROZEN</b>	<b>FRESH</b>
LONG ISLAND	193-197	198-204
MOSTLY		
MIDWEST	172-192	178-196
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

	<b>RANGE</b>	<b>MOSTLY</b>
ICE PACKED (12 PER BOX)	70.29-77.75	74.00-77.00
VACUUM PACKED (6-9 PER BOX)	73.00-87.00	77.00-87.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	64.80-89.91
14 OZ.	71.28-101.25
16 OZ.	77.04-112.08

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS**

Prices unchanged. Trade sentiment steady. Demand was moderate to fairly good. Supplies adequate. Schedules full-time. Prices paid, first receivers for 10-18oz boneless breast at \$7.15-8.20, bone in legs at \$2.35-2.95, gizzards at \$1.20-1.40, wings at \$.70-.75, livers at \$1.25-1.95, and feet at \$.65-1.45.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 15-SEP-2008

<b>ORIGIN</b>	<b>FROZEN</b>	<b>FRESH</b>
MIDWEST AND OTHERS	168-195	165-198

**GRAYSTONE SMALL ANIMAL AUCTION - SEP 16, 2008**

DATE OF AUCTION: PRICES PAID PER POUND, EXCEPT AS NOTED  
\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	<b>RANGE</b>
Muscovy Ducks - Drakes	1.20 - 1.30
Pullets 4-6 LBS	.90 - 1.10
Pekin Ducks	2.00 - 2.50 ea.
Red Fowl 4-5 LBS	.20 - .35
Red Fowl 5-6 LBS	.40 - .50
Crossbred Fowl 5-9 LBS	.50 - .70
Crossbred Roosters 4-6 LBS	.90 - 1.25
Crossbred Roosters 7-11 LBS	.60 - .80
Guinea Fowl	1.75 - 2.00
Banty Roosters	3.00 - 3.10 ea.
Banty Hens	2.00 - 2.10 ea.
Leghorn Hens	.75 - .85 ea.
Silkie	.50 - 1.00 ea.
Pigeons	.50 - .75 ea.
White Pigeons	3.00 - 4.00 ea.
Rabbits 4-6 LBS	1.40 - 1.60
Rabbits 6-9 LBS	1.10 - 1.30
Bunnies	1.00 - 3.00 ea.
Guinea Pigs	.50 - 3.50 ea.
Goats	35.00 - 40.00 ea.
Kid Goats	25.00 - 35.00 ea.
Chukars	- 5.00 ea.
Muscovy Ducks - Hens	1.25 - 1.30

Total Coops Sold 560

**NATIONAL CANNER FOWL MARKET**

Sales were too few to report prices. Offerings were fully sufficient for current needs. Demand was generally fair with limited trading due to most available supplies being used internally. Processing schedules were normal. The undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITH OUT FREIGHT COST

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL  
WITHIN THE NEXT 10 DAYS  
(INCLUDES HANDLING, FREIGHT AND ANY OTHER  
CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**HEAVY TYPE HENS (7 POUNDS AND UP)**  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 22-SEP-2008

**SOUTH CENTRAL** Trading was TFEWR. Demand was moderate for fully adequate offerings of spent hens. Schedules were normal. Finished sales were fair. Trade sentiment was about steady.

**EASTERN REGION** Prices were generally unchanged when compared to a week earlier. Demand was fair to moderate for the generally adequate offerings of light type hens. Processing schedules were normal. Trade sentiment was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	3-12	4-8

**SOUTHEAST** Sales were too few to report prices. Demand was fair to instances moderate for the mostly adequate offerings of spent fowl. Processing schedules for next week were noted as normal. Sales of finished product was fair. The undertone was steady to at least steady.

**SOUTH CENTRAL** Sales of spent leghorn hens were TFEWR. Demand was light for at least adequate offerings from primary users. Schedules were as desired. Salvage costs were expected to remain constant.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	
FOB PLANT	TOO FEW TO REPORT	

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**NORTH CENTRAL** Prices were unchanged. Offerings were adequate with demand mostly moderate. Schedules full-time. Trade sentiment steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10.5	0-5

**USDA, AMS, POULTRY PROGRAMS, MARKET NEWS & ANALYSIS BRANCH OFFICES**

Washington, DC	Voice (202)720-6911 Fax (202)720-2403	Michael Sheats, Chief	Des Moines, IA	Voice (515)284-4471 Fax (515)284-4468 Recorded (515)284-4545	Mary L. Adkins Officer-in-Charge
Atlanta, GA	Voice (404)562-5850 Fax (404)562-5875	Annie Terry, Officer-in-Charge	Long Beach, CA	Voice (562)388-7337 Fax (562)432-8295 Recorded (213)534-1335	Nettie Andry
Jackson, MS	Voice (601)965-4662 Fax (601)359-1175	Gary Brown, Southern States Area Supervisor			