



# BROILER MARKET NEWS REPORT

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Poultry Programs

Market News & Analysis Branch

## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were trending lower in the Midwest and Northeast, unchanged in the West when compared to early week. Trade sentiment was to barely steady to weak overall entering the weekend. Retail demand ranged mostly light to moderate, slightly better into fast food and where festivals were active. Supplies of all sizes were adequate to ample to satisfy trade needs. Floor stocks were adequate to long. In the parts structure, movement was light to moderate for late-week trading. Breast items were at least adequate to ample with some discounting noted. Wings were mixed, but available. Dark meat cuts were adequate to tight and moving well. In production areas, live supplies were moderate. Weights were mostly desirable.



**PRELIMINARY REPORT** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 28-JUL-2008 (cents per lb)

US Grade A

(Including branded product)

Areas	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers				
Chicago	74.00-77.00	60.00-84.75	72.28	22
New York	76.00-79.00			
Los Angeles	97.00			

### Southeast Area FOB Dock Equivalent

Mississippi	85.00-89.00	70.00-94.00	88.49	90
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**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **88.75** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT PRELIM. WTD AVG

LOADS	RANGE	PRELIM. WTD AVG
838	87.00-91.00	87.71

Georgia f.o.b. dock confirmed PRELIMINARY weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	176.50	1,051
BREASTS - B/S	146.00	5,030
BREASTS - WHOLE	85.50	1,166
THIGH MEAT - B/S	128.00	956
THIGHS	62.00	601
DRUMSTICKS	69.50	714
LEG QUARTERS	52.00	7,994
WINGS	100.50	2,407

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**NORTHEAST REGION** Trucklot buying activity on ready-to-cook whole broiler/fryers was light and selective entering the weekend. Offerings of all sizes were readily available and slow to clear. Movement through retail and distributive channels was light to fair. Fast food interest was mostly fair. The market tone was weak. In the parts complex, bone-in breast and wings were readily available with heavy discounting noted. Tenders and boneless skinless breasts were fully adequate. Dark meat cuts were adequate to well cleared.

**MIDWEST REGION** Preliminary majority delivered prices into the Chicago market area for next week moved lower. Whole broiler/fryer market tone continued barely steady to mostly weak. Offers were ample and sharply discounted on very light buyer interest. Retail and food service demand was slow to moderate overall, occasionally better into a few fast food outlets and where festivals were active. Floor stocks were adequate to heavy; weights mostly desirable. Supplies of large wings, tenders, and boneless/skinless breast were plentiful and discounted; dark meat cuts and small wings adequate to in close balance. The trade sentiment was about steady to weak on breast items and large wings, steady to firm on the balance of parts.

**WESTERN REGION** Preliminary majority prices were unchanged. Market tone and trade sentiments, although mixed, was generally steady. Early trading reported at generally unchanged to higher prices for regular commitments; and unchanged to lower on new negotiations. Offerings were generally adequate as out-of-state product moved into better balance. Buying activity was moderate. Retailer demand was moderate to good. Dealers anticipated moderate weekend carryovers.

**SOUTHERN REGION** Trade sentiment was about steady to barely steady. Retail and food service demand was light to moderate with light business entering the weekend. Supplies of all sizes were fully sufficient to satisfy trade needs. In the parts structure, movement was fair to moderate for late week trading. Breast items were readily available and slow to clear, with boneless skinless and tenders in the longest position. Wings were at least adequate with jumbos in the best position. Dark meat items remain in good balance with some export interest noted. In production areas, live supplies were moderate at mostly desirable weights.

**DELMARVA** Movement of ready-to-cook whole birds varied entering the weekend, but generally remained light to no better than fair and somewhat disappointing. Seller offerings were at least adequate to readily available and competitively priced in an effort to stimulate more buying interest. Live supplies were moderate; weights were mixed, but noted as mostly desirable. Processor schedules were moderately heavy and included some operations on Saturday. Less than trucklot asking prices were 1 cent lower at 78 to 90 cents. Trade sentiment was barely steady to weak. In the parts complex, breast items were at least adequate to readily available. Wings were mixed and dark meat cuts were sufficient to well cleared.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

### BRANDED U.S. GRADE A

RANGE	77-95
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

CUMULATIVE	07/21/08-07/25/08	(A)
	07/23/07-07/27/07	(A)
NO. OF BOXES	07/21/08-07/25/08	(A)
	07/23/07-07/27/07	(A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS). TRUCKLOT AND LESS THAN TRUCKLOT VOLUME. CENTS PER POUND.

JUL 24, 2008

ITEM	LBS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	454	111.00-194.00	-	131.22
TENDERLOINS	154	95.00-189.00	-	107.99
BREAST - LINE RUN	TOO FEW TO REPORT			
FRONT HALVES	TOO FEW TO REPORT			
LEGS	173	65.00-77.00	67-69	68.01
LEG QUARTERS (BULK)	386	50.00-54.00	51-52	51.81
LEG QUARTERS (4/10)	962	50.00-55.00	53-54	53.32
WINGS (WHOLE)	192	70.00-82.00	-	73.90
WINGS (CUT)	TOO FEW TO REPORT			
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUL 24, 2008 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE
58.50 - 62.00	60.16

JUL 25, 2008

ITEM	LBS (000)	RANGE	MAJ	WTD AVG	LBS (000)	WTD AVG
BREAST - B/S	410	110.00-194.00	-	133.22	2,128	131.26
TENDERLOINS	137	100.00-189.00	-	112.09	769	111.27
BREAST - LINE RUN	TOO FEW TO REPORT					
FRONT HALVES	TOO FEW TO REPORT					
LEGS	TOO FEW TO REPORT					
LEG QUARTERS (BULK)	346	50.00-54.00	51-52	51.79	1,841	51.81
LEG QUARTERS (4/10)	1,004	50.00-55.00	53-54	53.27	3,945	53.25
WINGS (WHOLE)	202	72.00-88.00	-	79.39	995	76.99
WINGS (CUT)	TOO FEW TO REPORT					
DRUMSTICKS	TOO FEW TO REPORT					
THIGHS	TOO FEW TO REPORT					
B/S THIGHS	TOO FEW TO REPORT					

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JUL 25, 2008 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
55.50 - 63.25	58.96	60.65

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity increased slightly but still noted as light and unaggressive entering the weekend. Offerings of bone-in breasts and wings were readily available and slow to clear for the mostly lackluster buyer interest. Boneless skinless breast and tenders were at least adequate to available with light movement. Dark meat cuts were clearing satisfactorily. Retail and distributive movement was light to fair. The market tone was barely steady to weak for bone-in breast and wings; barely steady for tenders and boneless skinless breast.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

JUL 24, 2008

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS
BREAST - B/S	130	135.36	646,791
TENDERLOINS	105-110	106.69	124,800
BREAST - WITH RIBS	73-74	84.61	104,040
BREAST - LINE RUN	73	72.58	59,400
LEGS	70-71	75.22	124,440
LEG QUARTERS (BULK)	52-53	53.56	272,600
DRUMSTICKS	64-65	76.24	79,560
THIGHS	60-61	72.50	67,960
B/S THIGHS	126-127	127.10	59,640
WINGS (WHOLE)	96-97	106.57	128,640
BACKS AND NECKS (STRIPPED)	12-14	13.54	29,720
LIVERS (5 POUND TUBS)	35-40	39.47	5,240
GIZZARDS (HEARTS)	50-55	52.22	8,960

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

JUL 25, 2008

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	WEEKLY WTD AVG	WEEKLY VOL/LBS
BREAST - B/S	130	132.94	728,748	132.52	2,964,528
TENDERLOINS	105-110	115.02	127,680	109.17	660,720
BREAST - WITH RIBS	71-72	74.96	182,360	80.17	650,080
BREAST - LINE RUN	71	70.94	59,400	74.37	300,600
LEGS	70-71	72.39	156,920	73.19	591,640
LEG QUARTERS (BULK)	52-53	55.08	168,360	54.18	958,720
DRUMSTICKS	64-65	75.46	61,160	74.75	290,240
THIGHS	60-61	72.61	66,000	74.19	233,720
B/S THIGHS	126-127	127.95	33,200	127.77	249,280
WINGS (WHOLE)	95-96	100.15	128,080	101.62	671,400
BACKS AND NECKS (STRIPPED)	12-14	13.68	14,960	13.37	94,760
LIVERS (5 POUND TUBS)	35-40	38.68	3,640	39.15	30,120
GIZZARDS (HEARTS)	50-55	51.69	19,680	52.20	84,160

### ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED (1,000)		ACTUAL (1,000)		AVG WTS		ACTUAL (1,000)		AVG WTS	
	07/25	07/24	07/23	07/22	07/23	07/22	07/18	07/16	07/18	07/16
Alabama	4,186	4,279	3,952	4,208	5.30	5.23	4,036	5.33		
Arkansas	3,400	5,400	5,024	4,947	5.39	5.47	5,044	5.68		
Delmarva	2,553	2,267	2,073	2,265	5.78	5.92	2,286	5.95		
KY-LA-TN	2,296	2,470	2,445	2,318	5.04	5.19	2,302	5.04		
Mississippi	3,265	3,056	3,087	3,047	5.54	5.69	3,271	5.68		
North Carolina	3,011	2,803	2,728	2,642	6.77	6.81	2,918	6.97		
Texas	2,564	2,563	2,372	1,719	5.30	5.41	2,610	5.35		
Total	21,275	22,838	21,681	21,146	5.56	5.63	22,467	5.70		
Mon-Fri	111,497 (A)						111,006 (A)			
Saturday	1,803 (included in total for date show n)						1,293			

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 25-Jul-08 and 26-Jul-08 is estimated to be 31,830,000 head down 5.59 percent from a week ago and down -6.87 percent from a year ago. (Last week 33,714,000, last year 34,179,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 26-Jul-08 is estimated to be 162,961,000 head down 2.89 percent from a week ago, and down 0.89 percent from a year ago. (Last week 167,803,000, last year 164,418,000)

Actual data incorporated when available.

### SOUTHERN CALIFORNIA (L.A. AREA)

#### PROCESSED POULTRY, DLVRD TO RETAILERS

	RANGE
FRESH FRYERS	102-111
ROASTERS 4# & UP	115-125
HENS UNDER 5#	
HENS OVER 5#	67-78
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

#### SAN FRANCISCO PROCESSED POULTRY, DLVRD TO RESTAURANTS AND INSTITUTIONS

	RANGE
BROILER/FRYER 2# & OVER	DRY PACK 131
	ICE PACK 159
ROASTERS 4# & UP	ICE PACK 175
	DRY PACK 117
HENS OVER 5#	DRY PACK 112
	ICE PACK 114
DUCKS	235-238

**YOUNG CHICKENS SLAUGHTERED**

W/E 19-JUL-2008 Under Federal Inspection (Preliminary)

	-----Thousands-----				
	A	B	C	D	Total
	4.25 lbs & down	4.26 - 6.25 lbs	6.26 - 7.75 lbs	7.76 lbs & up	
Head	38,762	87,923	22,110	19,008	167,803
Avg Live Wgt	3.73	5.34	6.75	8.05	5.47
% of total /1	23%	53%	13%	11%	100%
Comparisons					
Last week	39,775	85,775	24,445	21,678	171,673
Avg Live Wgt	3.82	5.29	6.75	8.42	5.55
% of total /1	23%	50%	14%	13%	100%
Year Ago 2/	45,086	77,774	31,448	11,499	165,807
Avg Live Wgt	3.78	5.38	7.02	8.28	5.46
% of total /1	27%	47%	19%	7%	100%
To date/2008	1,239,689	2,316,270	692,432	511,687	4,760,078
To date/2007	1,243,822	2,327,586	717,652	337,935	4,626,995

/1May not total to 100% due to rounding.

/2 Comparable week.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.

(B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.

(C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.

(D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(PRELIMINARY)

W/E 19-JULY-2008	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
	-----Thousands-----				
Head	167,803	1,434	1,873	3,307	416
Avg Wt	5.47	3.34	7.52	5.71	6.57
Last week	171,673	1,352	1,821	3,173	425
Same wk yr ago	165,807	1,045	1,677	2,722	504
Avg Wt	5.46	3.35	8.01	6.22	6.73
To-date/2008	4,760,078	40,585	45,737	86,322	12,783
To-date/2007	4,626,995	32,367	41,111	73,478	14,764

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 168.0 million head. Estimated U.S. slaughter for this period was 169.8 million head, or 1.8 million more than estimated available.

**ESTIMATED U.S. FRYER SLAUGHTER/ FRYER AVAILABILITY COMPARISON**

Week Ending	Million Head Slaughtered	Million Head Available	Pct	Avg Wt
June 14	168.9	167.4	101%	5.41
21	169.0	166.7	101%	5.62
28	170.8	165.6	103%	5.50
July 5	148.0	165.9	89%	5.51
12	173.8	166.7	104%	5.55
19	169.8	168.0	101%	5.47
Year to date	4818.0	4848.3	99%	
July 26		169.1		
Aug 2		168.8		

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal Inspection

W/E	-----Thousands-----				
	07/26/08	07/19/08	%CHG	07/28/07	%CHG
Broilers	162,961	167,803 *	-2.89	164,418 *	-0.89
Cattle	668	686	-03	669 *	0
Hogs	2,126	2,140	-01	1,975 *	+08

\*Actual

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR DELIVERY THE WEEK OF 21-JULY-2008

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND	182-186	186-192
MOSTLY		
MIDWEST	162-182	170-188
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	76.00-83.75	75.00-82.00
VACUUM PACKED (6-9 PER BOX)	73.00-87.00	77.00-87.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	64.80-89.91
14 OZ.	71.28-101.25
16 OZ.	77.04-112.08

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS**

Prices increased on boneless breasts, livers, and feet. All other prices remained unchanged. Trade sentiment was steady, instances fully steady. Offerings were adequate to fully adequate for the moderate to good demand. Processing schedules were full-time. Prices paid, first receivers for 10-18oz boneless breast at \$6.25-7.15, bone in legs at \$2.25-2.95, gizzards at \$1.20-1.40, wings at \$.70-.75, livers at \$1.15-1.95, and feet at \$.55-1.45.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 21-JULY-2008

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	158-195	155-198

**GRAYSTONE SMALL ANIMAL AUCTION - JULY 22, 2008**

DATE OF AUCTION: PRICES PAID PER POUND, EXCEPT AS NOTED \*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE
Muscovy Ducks - Drakes	1.20 - 1.25
Pullets 4-6 LBS	1.00 - 1.15
Red Fowl 5-6 LBS	.60 - .65
Crossbred Fowl 5-9 LBS	.60 - .70
Crossbred Roosters 4-6 LBS	.80 - .90
Crossbred Roosters 7-11 LBS	.60 - .70
Guinea Fowl	2.50 - 3.00
Banty Roosters	4.00 - 4.50 ea.
Banty Hens	2.00 - 2.25 ea.
Leghorn Hens	- .45 ea.
Silkie	2.00 - 2.25 ea.
Geese 9-14 LBS	.30 - .35
Pigeons	.35 - 1.00 ea.
White Pigeons	2.25 - 2.75 ea.
Rabbits 4-6 LBS	1.20 - 1.60
Rabbits 6-9 LBS	1.50 - 1.60
Bunnies	.25 - 1.00 ea.
Guinea Pigs	.05 - .75 ea.
Goats	72.00 - 80.00 ea.
Kid Goats	30.00 - 40.00 ea.
Doves	- 6.00 ea.
Red Fowl 4-5 LBS	.40 - .50

Total Coops Sold 460

**NATIONAL CANNER FOWL MARKET**

Sales were too few to report prices. Offerings were at least sufficient for current needs. Demand was light and unaggressive and trading was limited on both the heavy and light canners with most available supplies being used internally. Processing schedules were normal. The undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITH OUT FREIGHT COST

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

**LIGHT CANNER HENS  
(LINE RUN WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**HEAVY CANNER HENS  
(WITHOUT NECKS)**  
TOO FEW SALES TO REPORT

**HEAVY TYPE HENS (7 POUNDS AND UP)**

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 28-JUL-2008

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL  
WITHIN THE NEXT 10 DAYS  
(INCLUDES HANDLING, FREIGHT AND ANY OTHER  
CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**SOUTH CENTRAL** Trading levels were TFEWR. Demand was moderate for at least adequate offerings of spent heavy fowl. Schedules were as desired. Retail sales were slow. Trade sentiment was about steady.

**EASTERN REGION** Prices were unchanged from the previous week. Demand remained fair to fairly good for the generally adequate offerings of light type hens. Processing schedules were noted as normal. Trade sentiment was steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	3-12	4-8

**SOUTHEAST** Sales were too few to report prices. Demand was at mostly moderate for the at least adequate offerings of spent fowl. Processing schedules for next week were noted as normal. Sales of finished product was fair to moderate. The undertone was steady.

**SOUTH CENTRAL** Spent hen prices were TFEWR. Demand was light for adequate offerings from primary users. Schedules were reduced. Finished sales were slow. Disposal costs were about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	
FOB PLANT	TOO FEW TO REPORT	

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**NORTH CENTRAL** Prices unchanged. Demand was moderate to fairly good, offerings adequate to ample. Schedules fulltime to overtime. Trade sentiment steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10.5	0-5

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