



# USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture      Agricultural Marketing Service      Poultry Programs      Market News and Analysis Branch

## NATIONAL TURKEY MARKET-AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was steady to fully steady. No trading was reported. Demand was very light. Offerings were short to barely adequate. Bulk parts and meats market tone was mostly steady. Demand was light to moderate. Offerings in a full range, light to adequate.

### EXPORT MARKET HIGHLIGHTS

Trading centered on V type wings, tom drums and tails, balance was slow. Demand was light to moderate. Offerings were light to adequate. Limited sales of whole body hens and toms that are packer labeled and basted for August at 102 cents and September 101.5 cents delivered to port.



### WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)      JUNE 05, 2008

|                   | CURRENT SHIPMENTS 2/ |       |            |                 | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |            |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|------------|
|                   | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)     | DEL<br>PER |
| 8-16 LB HENS      |                      |       |            |                 |                      |                 |             |                     |            |
| EASTERN REGION 3/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| CENTRAL REGION 4/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| WESTERN REGION 5/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| 16-24 LB TOMS     |                      |       |            |                 |                      |                 |             |                     |            |
| EASTERN REGION    | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| CENTRAL REGION    | 89-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| WESTERN REGION    | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |

### WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)      JUNE 06, 2008

|                   | CURRENT SHIPMENTS 2/ |       |            |                 | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |            |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|------------|
|                   | OFFERS               | SALES | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)     | DEL<br>PER |
| 8-16 LB HENS      |                      |       |            |                 |                      |                 |             |                     |            |
| EASTERN REGION 3/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| CENTRAL REGION 4/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| WESTERN REGION 5/ | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| 16-24 LB TOMS     |                      |       |            |                 |                      |                 |             |                     |            |
| EASTERN REGION    | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| CENTRAL REGION    | 89-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |
| WESTERN REGION    | 90-92                | -     | -          | -               | -                    | -               | -           | -                   | -          |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

### WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

| WEEK OF JUNE 06, 2008 | CURRENT<br>WEEK | LAST<br>WEEK | SAME WEEK<br>YEAR AGO |
|-----------------------|-----------------|--------------|-----------------------|
| 8-16 LB HENS          |                 |              |                       |
| EASTERN REGION        | 91.00 **        | 90.13 **     | 82.00                 |
| CENTRAL REGION        | 91.00 **        | 90.29        | 79.60 **              |
| WESTERN REGION        | 91.00 **        | 90.75 **     | 79.60 **              |
| 16-24 LB TOMS         |                 |              |                       |
| EASTERN REGION        | 91.00 **        | 90.13 **     | 79.60 **              |
| CENTRAL REGION        | 90.50 **        | 90.33        | 79.60 **              |
| WESTERN REGION        | 91.00 **        | 90.38 **     | 79.60 **              |

\*\*BASED ON OFFERS

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| TURKEYS Y HENS               | 120-149      |
| TURKEYS Y TOMS UNDER 22#     | 120-149      |
| TURKEYS Y TOMS 22-24#        | 120-149      |
| TURKEYS Y TOMS 24-26#        | 120-149      |
| TURKEYS Y TOMS 26 LBS & OVER | 120-149      |

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED  
TURKEY DELIVERED TO RETAILERS**

|                              | <u>RANGE</u> |
|------------------------------|--------------|
| FRESH TURKEYS Y HENS 8-16#   | 110-119      |
| FRESH TURKEYS Y TOMS 14-24#  |              |
| FROZEN TURKEYS Y HENS 8-16#  | 88-89        |
| FROZEN TURKEYS Y TOMS 14-24# | 88           |
| FROZEN TURKEYS Y TOMS 24-28# | 89-90        |

**NATIONAL FRESH TURKEYS**

U.S. GRADE A, DELIVERED TO FIRST RECEIVERS  
(prices reflect turkeys with timers), Week of 09-JUN-2008

| <u>Price (cents/lb.)</u> | <u>Volume (lbs.)</u> |
|--------------------------|----------------------|
|--------------------------|----------------------|

**PRICED AT TIME OF SALE**

|            |       |         |
|------------|-------|---------|
| 8-16 lbs.  | 98.75 | 208,000 |
| 16-24 lbs. | 97.96 | 125,000 |

**PRICE TO BE DETERMINED**

|                      |    |                |
|----------------------|----|----------------|
| 8-16 lbs.            | -- | 10,000         |
| 16-24 lbs.           | -- | 10,000         |
| <b>Total Volume:</b> |    | <b>353,000</b> |

**TURKEYS SLAUGHTERED IN FEDERALLY INSPECTED PLANTS**

W/E 31-MAY-2008 (Preliminary)

|                | -----Young turkeys----- |         |         | Old Banded        | Total turkeys |         |
|----------------|-------------------------|---------|---------|-------------------|---------------|---------|
|                | Pct Chg                 | Avg     | Live wt |                   | Avg           | Live wt |
|                | Head-                   | Prev wk | Live wt | --Thousand head-- | Live wt       |         |
| North East     | 702                     | -7      | 24.88   | (A)               | 706           | 24.88   |
| South Atlantic | 700                     | -4      | 33.74   | (A)               | 703           | 33.74   |
| North Central  | 1,919                   | -16     | 32.18   | (A)               | 1,922         | 32.18   |
| South Central  | 531                     | -30     | 19.54   | (A)               | 534           | 19.54   |
| West           | 346                     | -3      | 24.14   | (A)               | 349           | 24.14   |
| U.S. total     | 4,198 (B)               | -14     | 28.97   | 16                | 4,214         | 28.97   |
| To-date        |                         |         |         |                   |               |         |
| 2008           | 102,567 (B)             |         |         | 219               | 102,786       |         |
| To-date        |                         |         |         |                   |               |         |
| 2007           | 97,340 (B)              |         |         | 110               | 97,450        |         |

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turkeys included: this week 36,000; for the current year to date 453,000; for last year to date 332,000.

**TURKEY MOVEMENT TRENDS**

(IN THOUSAND POUNDS)

Slaughter-certified ready-to-cook turkeys

|                  |          |
|------------------|----------|
| April            | 484,044* |
| May 1 - 31, 2008 | 484,917* |

|              |            |
|--------------|------------|
| To date 2008 | 2,416,124* |
| To date 2007 | 2,237,908* |

\*Preliminary

**LIVE TURKEYS SLAUGHTERED UNDER FEDERAL INSPECTION**

W/E 31-MAY-2008 (Preliminary)

|                | Young               |        | Young Old | Total |          |
|----------------|---------------------|--------|-----------|-------|----------|
|                | Hens                | Toms   |           |       | Breeders |
|                | -----Thousands----- |        |           |       |          |
| Head           | 1,700               | 2,462  | 36        | 16    | 4,214    |
| Avg Wt         | 16.59               | 37.53  | 26.63     | 31.90 | 28.97    |
| Last week      | 2,036               | 2,830  | 11        | 18    | 4,895    |
| Same wk yr ago | 1,741               | 2,257  | 26        | 7     | 4,031    |
| Avg Wt         | 16.29               | 38.49  | 29.11     | 33.38 | 28.83    |
| To-date/2008   | 42,486              | 59,628 | 453       | 219   | 102,786  |
| To-date/2007   | 41,441              | 55,567 | 332       | 110   | 97,450   |

**USDA, AMS, POULTRY PROGRAMS, MARKET NEWS AND ANALYSIS BRANCH OFFICES**

|                |          |               |   |
|----------------|----------|---------------|---|
| Washington, DC | Voice    | (202)720-6911 | Michael Sheats, Chief                       |
|                | Fax      | (202)720-2403 |   |
| Atlanta, GA    | Voice    | (404)562-5850 | Annie Terry, Officer-in-Charge              |
|                | Fax      | (404)562-5875 |   |
| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown, Southern States Area Supervisor |
|                | Fax      | (601)359-1175 |   |
| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins, Officer-in-Charge           |
|                | Fax      | (515)284-4468 |   |
|                | Recorded | (515)284-4545 |   |
| Long Beach, CA | Voice    | (562)388-7337 | Nettie Andry                                |
|                | Fax      | (562)432-8295 |   |
|                | Recorded | (213)534-1335 |   |

**NATIONAL YOUNG TURKEY PARTS**, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 07 JUNE 2008.

The market tone on tom drums and thigh meat was steady to fully steady, tom 2-joint wings steady, tom necks steady to barely steady, and tom full-cut wings barely steady. Demand light to moderate. Offerings of tom drums light at best, tom 2-joint wings light to adequate, tom necks adequate, and tom full-cut wings adequate to fully adequate. The market tone on mechanically separated turkey was steady to barely steady. Demand slow to moderate. Offerings mixed. Trading slow to moderate.

| DOMESTIC TRADING                   | PRICE RANGE   | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/        |               | F              | 132.00        | 400          |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |               | R              | 159.15        | 13           |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               |                |               |              |
| DRUMSTICKS, TOM                    | 53.00         |                | 53.00         | 40           |
| DRUMSTICKS, TOM--FRESH             | 53.00         |                | 53.00         | 80           |
| DRUMSTICKS, HEN                    |               |                |               |              |
| WINGS, FULL-CUT, TOM               | 50.00-51.00   |                | 50.60         | 100          |
| WINGS, FULL-CUT, HEN               |               | M              | 47.00         | 20           |
| WINGS, V-TYPE, TOM                 | 59.00         |                | 59.00         | 60           |
| WINGS, V-TYPE, HEN                 |               | F              | 73.39         | 66           |
| NECKS, TOM                         | 41.00         |                | 41.00         | 20           |
| NECKS, HEN                         |               |                |               |              |
| BREASTS, B/S, TOM 3/               |               | F              | 171.00        | 80           |
| BREASTS, B/S, TOM--FRESH 3/        |               | T              | 174.27        | 300          |
| THIGH MEAT                         | 102.00        |                | 102.00        | 20           |
| THIGH MEAT--FRESH                  | 103.00        |                | 103.00        | 20           |
| BREAST TRIM MEAT                   |               | T              | 120.00        | 20           |
| SCAPULA MEAT                       |               | T              | 101.00        | 40           |
| WING MEAT WITH SKIN                | 72.00-72.50   |                | 72.25         | 80           |
| TENDERLOINS                        |               |                |               |              |
| DESTRAPPED TENDERS                 |               |                |               |              |
| DESTRAPPED TENDERS--FRESH          | 172.00-176.00 |                | 172.74        | 164          |
| MECHANICALLY SEPARATED 4/          |               | T              | 31.50         | 40           |
| MECHANICALLY SEPARATED--FRESH 4/   | 33.00-35.00   |                | 33.67         | 120          |
| <b>EXPORT TRADING</b>              |               |                |               |              |
| DRUMSTICKS, TOMS                   | 52.00-53.50   |                | 52.90         | 134          |
| WINGS FULL-CUT - TOMS              | 51.00-52.00   |                | 51.44         | 96           |
| WINGS, V-TYPE, TOM                 |               | F              | 64.20         | 270          |
| TAILS                              |               | T              | 29.94         | 256          |
| MECHANICALLY SEPARATED 4/          |               | M              | 30.00         | 246          |
| THIGH MEAT - FROZEN                |               | W              | 103.00        | 40           |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY  
 2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 06 JUNE 2008.**

The market tone on fresh tom breast meat and fresh destrapped tenderloins was steady to barely steady, wing meat with skin cautiously steady to steady, scapula steady and breast trim steady to fully steady. Demand and trading on fresh tom breast meat improved this week to moderate instances good at the lower trending price levels. Some increased activity was also noted on fresh destrapped tenderloins at the lower trending prices and on the balance of white meat with interest ranging light to moderate. Offerings of breast trim light, scapula light to adequate, balance of white meat adequate to fully adequate. Some processors watching the increase in temperatures this weekend in the East to see if it will both help increase deli demand and lower bird weights. Domestic trading centered on fresh tom breast meat, balance slow to moderate. Export trading was slow to moderate and centered on tom 2-joint wings and fresh and frozen tom drums. For domestic: frozen -20% +60 days age mechanically separated turkey 29, fresh wing meat with skin 94-99, mixed defatted gizzards 80, fresh scapula 100-111, fresh breast trim 133, Grade A non-basted 14-18 lb. breasts 185, plant grade basted 14-16 lb. breasts 175 cents delivered. For export: livers 22, hearts 29, tom necks 40, fresh tom drums 49-50, fresh thigh meat 101 cents delivered.

| DOMESTIC TRADING                   | PRICE RANGE   | LST CODE<br>1/ | WTD AVG PRICE | VOLUME (000) | WEEKLY        | WEEKLY       |
|------------------------------------|---------------|----------------|---------------|--------------|---------------|--------------|
|                                    |               |                |               |              | WTD AVG PRICE | VOLUME (000) |
| BREASTS, 4-8 LBS GRADE A 2/        |               | F              | 132.00        | 400          |               |              |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ |               |                |               |              |               |              |
| BREASTS, 4-8 LBS PLANT GRADE 2/    |               |                |               |              |               |              |
| DRUMSTICKS, TOM                    | 53.00-55.00   |                | 54.43         | 84           | 53.97         | 124          |
| DRUMSTICKS, TOM--FRESH             | 49.00-54.00   |                | 50.40         | 200          | 50.80         | 400          |
| DRUMSTICKS, HEN                    |               |                |               |              |               |              |
| WINGS, FULL-CUT, TOM               | 50.00         |                | 50.00         | 40           | 49.46         | 260          |
| WINGS, FULL-CUT, HEN               |               | M              | 47.00         | 20           | 47.00         | 20           |
| WINGS, V-TYPE, TOM                 | 57.50         |                | 57.50         | 40           | 58.40         | 100          |
| WINGS, V-TYPE, HEN                 | 70.00         |                | 70.00         | 31           | 70.00         | 31           |
| NECKS, TOM                         |               | R              | 41.00         | 20           | 41.00         | 20           |
| NECKS, HEN                         |               |                |               |              |               |              |
| BREASTS, B/S, TOM 3/               |               | F              | 171.00        | 80           |               |              |
| BREASTS, B/S, TOM--FRESH 3/        | 171.00-174.00 |                | 171.75        | 480          | 172.88        | 1,020        |
| THIGH MEAT                         |               | R              | 102.00        | 20           | 102.00        | 20           |
| THIGH MEAT--FRESH                  | 101.00-107.00 |                | 102.58        | 120          | 102.64        | 140          |
| BREAST TRIM MEAT                   |               | T              | 120.00        | 20           | 120.00        | 20           |
| SCAPULA MEAT                       |               | T              | 101.00        | 40           | 101.00        | 40           |
| WING MEAT WITH SKIN                | 70.00         |                | 70.00         | 200          | 70.64         | 280          |
| TENDERLOINS                        |               |                |               |              |               |              |
| DESTRAPPED TENDERS                 |               |                |               |              |               |              |
| DESTRAPPED TENDERS--FRESH          | 174.00        |                | 174.00        | 15           | 172.38        | 239          |
| MECHANICALLY SEPARATED 4/          |               | T              | 31.50         | 40           | 31.50         | 40           |
| MECHANICALLY SEPARATED--FRESH 4/   | 31.00-34.00   |                | 31.43         | 187          | 32.62         | 347          |
| <b>EXPORT TRADING</b>              |               |                |               |              |               |              |
| DRUMSTICKS, TOMS                   | 53.00         |                | 53.00         | 80           | 53.00         | 308          |
| WINGS FULL-CUT - TOMS              |               | R              | 51.44         | 96           | 48.63         | 744          |
| WINGS, V-TYPE, TOM                 | 56.25-64.50   |                | 61.75         | 324          | 61.75         | 324          |
| TAILS                              | 31.00         |                | 31.00         | 40           | 30.08         | 296          |
| MECHANICALLY SEPARATED 4/          |               | M              | 30.00         | 246          | 30.00         | 246          |
| THIGH MEAT - FROZEN                |               | W              | 103.00        | 40           | 103.00        | 40           |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY  
 2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.