

# **BROILER MARKET NEWS REPORT**

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News Branch & Analysis



## **NATIONAL BROILER MARKET AT-A-GLANCE**

Trade sentiment was irregular, ranging steady to fully steady in the West, steady to barely steady in the Midwest, and about steady to weak in the East. Retail and food service demand was slow to instances moderate with orders usually limited to regular commitments. Supplies of all sizes were at least adequate to available and often discounted. Floor stocks were adequate to long. In the parts structure, movement was light and selective for midweek trading. Dark meat items were in the strongest position with supplies balanced to well cleared. Breast items and wings were adequate to ample with limited interest. In production areas, live supplies were moderate at desirable to heavy weights.

**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading advanced .25 cents to 81.75 based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 77.00 cents last year on March 28, 2007.

#### **DOCK PRICE**

ITEM	(CENTS PER POUND)
LINE RUN TENDER	RS 173.00
BREASTS - B/S	146.50
BREASTS - WHOL	E 83.50
THIGH MEAT - B/S	121.50
LEG QUARTERS	44.00
WINGS	118.50

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**SOUTHERN REGION** Trade sentiment was about steady with caution noted. Demand was slow to moderate at best with regular commitments usually sufficient to fulfill needs. Supplies of all sizes were at least adequate to readily available. In the parts structure, movement was mostly fair for midweek trading. Dark meat remained in the strongest position with supplies in good balance to well cleared. Wings were fully adequate to ample and frequently discounted to help move. Breast items were mixed, but at least sufficient. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST REGION Trucklot buying activity on ready-to-cook whole broiler/fryers was mostly light during midweek trading as most dealers remained cautious and selective. Offerings of all sizes were readily available and often discounted. Retail and distributive movement was seasonally light. The market tone was barely steady to weak. In the parts complex, bone-in breasts and wings were ample for the lackluster demand. Boneless skinless breast were more than sufficient for current needs. Leg cuts were adequate to well cleared with drums, thighs and leg quarters in the best balance.

MIDWEST REGION The market tone on whole broiler/fryers was steady to barely steady with offerings adequate for the less than active buyer interest. Retail and food service demand was slow to moderate at best. Floor stocks were adequate instances to long. Weights were desirable to instances heavy. Supplies of bone-in and boneless dark meat items were closely balanced, adequate to ample on breast cuts, and on wings. The trade sentiment was fully steady on dark meat items, mixed on breast cuts, and barely steady to weak on wings.

**WESTERN REGION** The market tone was overall steady. Offerings, although mixed, was overall adequate. Buying activity was moderate. Retailer demand was fairly good with best interest where promotions in progress. Floor stocks were generally adequate to cover immediate needs.

# BROILER -TYPE EGGS SET IN 19 SELECTED STATES UP SLIGHTLY

Commercial hatcheries in the 19-State weekly program set 217 million eggs in incubators during the week ending March 22, 2008. This was up slightly from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 83 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

# BROILER CHICKS PLACED UP 3 PERCENT

Broiler growers in the 19-State weekly program placed 181 million chicks for meat production during the week ending March 22, 2008. Placements were up 3 percent from the comparable week a year earlier. Cumulative placements from December 30, 2007 through March 22, 2008 were 2.14 billion, up 3 percent from the same period a year earlier.

# BROILER-TYPE EGGS SET AND BROILER CHICKS PLACED TOTAL 19 SELECTED STATES

WEEK ENDING 03/22/08 2008 2007 PREVIOUS YEAR
EGGS SET 216,791 215,836 0
CHICKS PLACED 180,961 175,877 +03
Source: NASS, USDA +03

#### **WEEKLY FRYERS AVAILABLE FOR MARKETING**

Based on the preliminary chick placements, the number of fryers available for marketing during the week ending 03-May-08 is estimated at 166.2 million head. This compares to 165.4 million head the previous week and to 164.6 million head the same week a year ago, when the slaughter was 167.9 million head and the composite weighted average price was 78.35 cents per pound.

#### **MAR 25**

#### SOUTHERN STATES BROILER/FRYER PARTS

**MAR 26** 

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

P	OUND	S		WTD	P	OUND	S		WTD
<u>ITEM</u>	(000)	RANGE	<b>MAJORITY</b>	AVG	<u>ITEM</u>	<u>(000)</u>	RANGE	<b>MAJORITY</b>	<u>AVG</u>
BREAST - B/S	405	123.00-195.00		130.73	BREAST - B/S	400	123.00-190.00	-	130.14
TENDERLOINS	308	120.00-187.00	-	134.01	TENDERLOINS	253	120.00-185.00	-	135.05
BREAST - LINE RUN	Т	OO FEW TO R	EPORT		BREAST - LINE RUN	•	TOO FEW TO R	REPORT	
FRONT HALVES	Т	OO FEW TO R	EPORT		FRONT HALVES		TOO FEW TO F	REPORT	
LEGS	183	62.00-68.00	64-65	64.67	LEGS	183	62.00-67.00	64-65	64.40
LEG QUARTERS (BULK)	372	41.00-44.00	42	42.16	LEG QUARTERS (BULK)	416	40.00-44.00	42-43	42.27
LEG QUARTERS (4/10)	843	43.00-47.00	44	44.20	LEG QUARTERS (4/10)	735	42.00-47.00	44-45	44.17
WINGS (WHOLE)	182	80.00-115.00	-	102.23	WINGS (WHOLE)	205	70.00-108.00	-	97.61
WINGS (CUT)	115	95.00-105.00	-	101.96	WINGS (CUT)	Т	OO FEW TO R	EPORT	
DRUMSTICKS	Т	OO FEW TO R	EPORT		DRUMSTICKS	Т	OO FEW TO R	EPORT	
THIGHS	Т	OO FEW TO R	EPORT		THIGHS	Т	OO FEW TO R	EPORT	
B/S THIGHS	Т	OO FEW TO R	EPORT		B/S THIGHS	121	115.00-121.00	-	118.11

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR F.O.B. DOCK

 RANGE
 TODAY'S AVERAGE
 RANGE
 TODAY'S AVERAGE
 5-DAY AVERAGE

 53.00 - 56.50
 52.50 - 56.50
 54.91
 54.40

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

<u>NORTHEAST BROILER/FRYER PARTS</u> - Trucklot buying interest was cautious and selective as most dealers saw no need to extend floor stocks beyond regular commitments. Offerings of bone-in breasts and wings were readily available and competitively priced; boneless skinless breasts were at least sufficient for current needs. Most dark meat cuts were adequate to well cleared with drums and leg quarters in the best balance. Movement through retail and distributive channels was seasonally light. The market tone was weak for wings and bone-in breasts; no better than steady for boneless skinless breasts. Leg items were at least steady.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

_	CURRENT NEG	WTD		MAR 26	<b>CURRENT NEG</b>	WTD	
<u>ITEM</u>	TRADING*	<u>AVG</u>	VOL/LBS	<u>ITEM</u>	TRADING*	<u>AVG</u>	VOL/LBS
BREAST - B/S	145	136.32	808,901	BREAST - B/S	145	140.57	698,328
TENDERLOINS	125-130	124.17	212,840	TENDERLOINS	125-130	133.33	119,400
BREAST - WITH RIBS	77-78	86.89	172,200	BREAST - WITH RIBS	76-77	85.73	78,920
BREAST - LINE RUN	77	78.98	77,400	BREAST - LINE RUN	76	76.00	73,800
LEGS	64-65	63.40	222,880	LEGS	64-65	65.78	165,200
LEG QUARTERS (BULK)	43-44	44.37	168,600	LEG QUARTERS (BULK)	43-44	44.83	126,360
DRUMSTICKS	55-56	66.25	76,818	DRUMSTICKS	55-56	64.06	51,560
THIGHS	58-59	67.54	59,120	THIGHS	58-59	67.72	33,680
B/S THIGHS	118-119	120.10	85,640	B/S THIGHS	118-119	120.98	56,400
WINGS (WHOLE)	107-108	93.21	223,000	WINGS (WHOLE)	105-106	103.96	120,070
BACKS AND NECKS (STRIF	PPED) 12-14	11.23	23,800	BACKS AND NECKS (ST	RIPPED) 12-14	11.36	28,120
LIVERS (5 POUND TUBS)	35-40	37.92	13,720	LIVERS (5 POUND TUBS	35-40	39.87	6,240
GIZZARDS (HEARTS)	45-50	49.73	16,960	GIZZARDS (HEARTS)	45-50	49.85	14,800

INCLUDES NY CITY METRO. AREA, NORTHERN NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M. \*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

AVC

<b>ESTIMATED SLAUGH</b>	HTER OF E	BROILER-	<b>FRYERS</b>
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								AVG
	<b>ESTIMATED</b>		<u>ACTUAL</u>		AVG WTS		<b>ACTUAL</b>	WTS
	(1,000)		(1,000)				(1,000)	
	03/26	03/25	03/24	03/21	03/24	03/21	03/19	03/17
Alabama	3,884	4,184	4,024	2,946	5.41	4.97	4,187	5.48
Arkansas	5,223	5,326	5,165	5,025	5.46	5.12	4,973	5.54
Delmarva	2,163	2,294	1,304	1,783	6.36	5.70	2,186	5.80
KY-LA-TN	2,298	2,290	2,078	2,324	5.06	4.89	2,083	5.14
Mississippi	2,743	2,947	3,094	2,911	5.79	5.60	3,043	5.93
North Carolina	2,920	2,859	2,239	2,052	7.34	6.80	2,795	7.09
Texas	2,561	2,560	2,571	2,487	5.46	5.27	2,556	5.28
Total	21,792	22,460	20,475	19,528	5.72	5.39	21,823	5.73
Mon-Wed	65.761	(A)					66.217 (/	۹)

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 26-Mar-08 is estimated to be 32,603,000 head down 0.44 percent from a week ago and up 9.44 percent from a year ago.

(Last week 32,748,000, last year 29,790,000)

SOUTHERN CALIFORNI	<u>A (L.A. AREA)</u>
PROCESSED POULTRY	, DLVRD TO RETAILERS

	RANGE
FRESH FRYERS	100-107
ROASTERS 4# & UP	109-118
HENS UNDER 5#	
HENS OVER 5#	67-78
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

# SAN FRANCISCO PROCESSED POULTRY DLVRD TO RESTAURANTS AND INSTITUTIONS

	RANGE
ICE PACK	142
DRY PACK	135
ICE PACK	140
DRY PACK	127
ICE PACK	110
DRY PACK	120
	199-207
	DRY PACK ICE PACK DRY PACK ICE PACK

#### **ESTIMATED U.S. LIVE POULTRY SLAUGHTER**

UNDER FEDERAL INSPECTION FOR WEEK ENDING

AL INSPECTION FOR WEE	EN EINDING 29-Mai-00
<b>CURRENT WEEK</b>	PREVIOUS WEEK
03/29/08 (1)	03/22/0
<del>'-</del> i	

	03/29/08 (1)	03/22/08
Class	Thousar	nd head
Broiler/fryer	165,270(2)	163,435
Light hens	1,638	1,349
Heavy hens	1,553	1,411
Total	168,461	166,195

(1)ESTIMATED 2)The estimated number of broiler-fryers available for slaughter the week ending 29-Mar-08 is 166.6 million head compared to 160.9 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 165.6 million head or 1.0 million less than estimated available. For the week of 05-Apr-08 the estimated available is 167.4 million head.

#### WEEKLY COLD STORAGE HOLDINGS-SELECTED STGE CENTERS (INCL GOVT STOCKS) (IN THOUSANDS)

	CESSED TURKEY LBS	PROCESSED POULTRY LBS
AM 03/24/08	86,524	71,331
AM 03/01/08 CHG	89,106 -2.582	76,373 -5.042
PCT CHG	-3	-7

## **COLD STORAGE MOVEMENT (IN THOUSANDS)**

PI	ROCESSE	ED TURKE	PROC	ESSED PC	ULTRY	
03	/24/08 03	3/17/08 03	3/26/07	03/24/08	03/17/08	03/26/07
PACIFIC						
COAST	2,727	2,801	2,079	6,575	6,237	5,846
LOS						
<b>ANGELES</b>	48	48	100	987	956	1,579

#### CENTRAL MISCELLANEOUS POULTRY RTC HENS

LOW HIGH AVG

TOTAL COOPS 272

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S.GRADE A AND PLANT GRADE, 5LBS AND UP, FOR WEEK OF MARCH 24, 2008

**RANGE HENS** ICE PACKED (12 PER BOX) 73-81 VACUUM PACKED (6-9 PER BOX) 71-94

**HACKETTSTOWN POULTRY SALES** FOR 03/25/08 AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

		11011	$\wedge$		LOVV	11011	$\overline{}$
HEAVY FOWL lb.	-	-	-	HEAVY FOWL ea.	-	-	
LIGHT FOWL lb.	-	-	-	LIGHT FOWL ea.	-	-	
MIXED FOWL lb.	-	-	-	MIXED FOWL ea.	-	-	
BANTAMS lb.	-	-	-	BANTAMS ea.	-	-	
BROILERS lb.	-	-	-	BROILERS ea.	-	-	
ROASTERS lb.	-	-	-	ROASTERS ea.	-	-	
FRYERS lb.	-	-	-	FRYERS ea.	-	-	
CHICKS lb.	-	-	-	CHICKS ea.	2.25	2.50	
PULLETS lb.	-	-	-	PULLETS ea.	-	-	
BUNNIES lb.	-	-	-	BUNNIES ea.	-	-	
ROOSTERS lb.	-	-	-	ROOSTERS ea.	2.00	2.50	
GEESE lb.	-	-	-	GEESE ea.	-	-	
TURKEYS lb.	-	-	-	TURKEYS ea.	-	-	
DUCKS lb.	-	-	-	DUCKS ea.	-	-	
RABBITS lb.	1.50	2.20	2.03	RABBITS ea.	-	2.00	
PIGEONS lb.	-	-	-	PIGEONS ea.	2.50	5.50	
<b>GUINEA FOWL Ib</b>		-	-	GUINEA FOWL ea	. 7.00	8.00	
DUCKLINGS lb.	-	-	-	DUCKLINGS ea.	1.00	1.75	
<b>GUINEA KEETS e</b>	a	-	-	CALL DUCKS ea.	-	-	
SILKIES ea.	-	-	-	GOSLINGS ea.	-	-	
GUINEA PIGS ea.	-	-	-	TURKEY POULTS	ea	-	
CHUKARS ea.	-	-	-				

## MAJOR WHOLESALE MARKETS-MEXICO CITY

Cents per pound for the week ending March 21, 2008

Who Chic			.egs N Thighs	lecks,Backs & Wings	Livers Gizzards	Hens
RAYON Low High Mostly	74.28 82.77 78.52	169.78 182.52 174.03	89.14 101.87 97.62	12.73 16.98 16.98	4.24 12.73 8.49	67.91 67.91 67.91
SAN JUA	λN					
Low High Mostly	73.01 82.77 78.52	165.54 178.27 174.03	84.89 101.87 97.62	12.73 21.22 16.98	4.24 8.49 8.49	65.79 65.79 65.79
NEW SA		400.70	00.44	10.00	0.40	07.04
Low High Mostly	75.55 84.04 79.37	169.78 182.52 178.27	89.14 106.11 101.87	16.98 21.22 21.22	8.49 12.73 8.49	67.91 67.91 67.91
BECERR Low High Mostly	76.40 84.89 76.40	169.78 186.76 182.52	93.38 110.36 106.11	6.98 25.47 25.47	8.49 12.73 12.73	72.16 72.16 72.16

**DELMARVA** Movement of ready-to-cook whole birds was spotty and selective for mid-week business. Seller offerings were at least adequate to available in handling current inquiry. Live supplies were moderate; weights were reported as mostly desirable to at times heavy. Processing schedules were usually moderate. Less than trucklot asking prices were unchanged at 77 to 87 cents. Trade sentiment was about steady. In the parts complex, breast items and wings were at least sufficient to readily available. Most dark meat cuts ranged adequate to well cleared with legs, drums, and thighs in the best position.

DDANDED

U.S. GRADE A
63-89
(A)
(A)

(A) Not reported to avoid disclosing individual operations.

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LOW HIGH AVG