



# BROILER MARKET NEWS REPORT

ISSN 1522-0567

FRIDAY  
DECEMBER 07, 2007  
VOL. 54 NO. 146

U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News & Analysis Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week were trending unchanged in all areas when compared to early week's values. Trade sentiment was steady to about steady, instances barely steady. Retail demand was light to moderate with limited features. Food service was light to fairly good, best into shopping locations and for holiday gatherings. Supplies of all sizes were more than sufficient to satisfy trade needs. Floor stocks were adequate to long. In the parts structure, movement was mostly fair to moderate, but slightly better where weekend needs increased. Wings were mixed, but obtainable, and breast items were at least adequate to available. Dark meat items were sufficient with thighs and boneless cuts often tight. In production areas, live supplies were moderate at desirable to heavy weights.

**PRELIMINARY REPORT** Prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 10-DEC-2007 (cents per lb)

US Grade A

(Including branded product)

Areas	Majority	Range	Wtd Avg	Loads
Delivered to First Receivers				
Chicago	61.00-64.00	52.00-80.00	63.43	26
New York	65.00-68.00			
Los Angeles	84.00			

### Southeast Area FOB Dock Equivalent

Mississippi	74.00-77.00	62.00-79.00	75.17	86
-------------	-------------	-------------	-------	----

**GEORGIA FOB DOCK PRICES** The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is **77.00** cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT PRELIM. WTD AVG

LOADS	RANGE	PRELIM. WTD AVG
913	69.50 - 79.50	76.72

Georgia f.o.b. dock confirmed PRELIMINARY weighted average price on ice-packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	158.50	1,129
BREASTS - B/S	131.00	5,092
BREASTS - WHOLE	76.00	1,164
THIGH MEAT - B/S	113.50	1,019
LEG QUARTERS	42.00	7,882
WINGS	109.50	2,453

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST REGION** Chicago area preliminary majority prices were unchanged. Whole broiler/fryer market tone was steady to barely steady. Offerings tapered from prior trade period, generally limited on light to moderate trade inquiry. Retail demand was light to moderate, while food service trade was mixed, light to fairly good. Floor stocks adequate to instances long; weights desirable to heavy. Parts trade was light overall with further processors fairly active on trim and breast meat. Supplies of all parts were adequate with boneless dark meat in tightest position. The market tone was steady to firm on boneless dark meat, steady on bone-in dark meat and about steady on other parts.

**WESTERN REGION** Preliminary majority prices were unchanged throughout the region. The market tone was generally steady. Offerings were mixed with heavy weights in the longest position. Buying activity was fair but as anticipated. Retailer demand was fair to fairly good best to cover promotions. Dealers anticipated moderate to instances heavier than desired weekend carryovers.

**SOUTHERN REGION** Trade sentiment was generally steady. Retail and food service demand was light to moderate, best for features and fast food promotions. Supplies of all sizes were usually sufficient to satisfy trade needs. In the parts structure, movement was fair entering the weekend. Wings were mixed, but available. Dark meat was in balance to well cleared with boneless cuts and thighs in the best position. Breast items were adequate to readily available. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**NORTHEAST REGION** Trucklot buying activity on ready-to-cook whole broiler/fryers increased slightly and was noted as generally fair entering the weekend. Offerings of all sizes were at least sufficient for current needs. Retail and distributive movement was light to fair. Fast food interest was mostly moderate. The market tone was about steady. In the parts complex, bone-in breasts were fully adequate to available. Wings were fully sufficient for current needs and thighs and thigh meat were in good balance to well cleared.

**DELMARVA** Movement of ready-to-cook whole birds was seasonally light to moderate entering the weekend. Offerings were usually sufficient for immediate trade needs. Live supplies were moderate; weights were mostly desirable to heavy. Processor schedules ranged moderate to moderately heavy. Less than trucklot asking prices remained unchanged at 67 to 81 cents. Trade sentiment was mostly steady. In the parts complex, breast items were at least adequate to readily available. Dark meat cuts were sufficient and wings were reported as mixed.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FORM DELMARVA

BRANDED U.S. GRADE A	
RANGE	61-83
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)
CUMULATIVE	12/03/07-12/07/07 (A)
	12/04/06-12/08/06 (A)
NO. OF BOXES	12/03/07-12/07/07 (A)
	12/04/06-12/08/06 (A)

(A) Not reported to avoid disclosing individual operations.

**SOUTHERN STATES BROILER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS). TRUCKLOT AND LESS THAN TRUCKLOT VOLUME. CENTS PER POUND.

Dec 06, 2007

ITEM	LBS (000)	RANGE	MAJ	WTD AVG
BREAST - B/S	647	107.00-184.00	-	125.43
TENDERLOINS	183	95.00-130.00	-	100.35
BREAST - LINE RUN	TOO FEW TO REPORT			
FRONT HALVES	TOO FEW TO REPORT			
LEGS	235	50.00-67.00	53-55	54.12
LEG QUARTERS (BULK)	527	36.00-42.00	38-39	38.45
LEG QUARTERS (4/10)	835	38.00-45.00	40-41	41.04
WINGS (WHOLE)	240	100.00-117.00	104-107	106.67
WINGS (CUT)	110	115.00-125.00	-	121.82
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR Dec 06, 2007 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE
43.00 - 49.00	45.59

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying interest increased slightly under normal weekend demand and was generally fair entering the weekend. Offerings of bone-in breast were at least adequate to readily available; boneless skinless breasts, wings and most dark meat cuts were more than sufficient for current needs. Tenders were available. Movement through retail and distributive channels was mostly fair. The market tone was barely steady for bone-in breast; thighs and thigh meat were well cleared. The balance of items were mostly steady. ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

Dec 06, 2007

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL /LBS
BREAST - B/S	125-130	126.21	510,781
TENDERLOINS	105-110	96.87	139,180
BREAST - WITH RIBS	65-66	73.61	107,840
BREAST - LINE RUN	65	66.72	64,800
LEGS	59-60	65.47	75,160
LEG QUARTERS (BULK)	41-42	42.07	173,000
DRUMSTICKS	48-49	60.69	50,240
THIGHS	53-54	60.22	57,920
B/S THIGHS	113-114	116.03	67,960
WINGS (WHOLE)	110-111	116.53	119,440
BACKS AND NECKS (STRIPPED)	10-12	11.48	35,480
LIVERS (5 POUND TUBS)	35-40	36.31	6,240
GIZZARDS (HEARTS)	65-70	45.91	23,600

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NJ, MA, CT, RI, AND PA (NORTHEAST OF HARRISBURG).

TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

### ESTIMATED SLAUGHTER OF BROILER-FRYERS

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL	AVG
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	WTS
	12/07	12/06	12/05	12/04	12/05	12/04	11/30	11/28
Alabama	4,203	4,260	4,068	4,052	5.51	5.55	4,603	5.54
Arkansas	4,940	5,345	5,390	5,128	5.40	5.55	5,731	5.46
Delmarva	2,301	2,283	2,275	2,300	5.89	5.96	2,693	6.07
KY-LA-TN	2,314	2,446	2,438	2,507	5.17	5.19	3,666	5.26
Mississippi	3,329	3,159	3,118	3,147	5.77	5.61	3,687	5.74
North Carolina	3,005	2,927	2,759	2,800	7.19	7.14	3,463	7.14
Texas	2,535	2,530	2,580	2,632	5.33	5.51	2,602	5.40
Total	22,627	22,950	22,628	22,566	5.71	5.79	26,445	5.76
Mon-Fri	114,157 (A)						113,613 (A)	
Saturday	609 (included in total for date shown)						3,002	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 07-Dec-07 and 08-Dec-07 is estimated to be 33,853,000 head down 14.69 percent from a week ago and up 0.82 percent from a year ago. (Last week 39,683,000, last year 33,578,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 08-Dec-07 is estimated to be 170,086,000 head up 0.59 percent from a week ago, and up 4.14 percent from a year ago. (Last week 169,092,000, last year 163,326,000)

Actual data incorporated when available.

Dec 07, 2007

ITEM	LBS (000)	RANGE	MAJ	WTD AVG	LBS (000)	RANGE	MAJ	WTD AVG	WEEKLY (000)	WTD AVG
BREAST - B/S	692	107.00-188.00	-	128.45	2,991			123.18		
TENDERLOINS	161	95.00-175.00	-	107.80	843			101.79		
BREAST - LINE RUN	72	67.00-99.00	-	72.21	368			70.80		
FRONT HALVES	80	49.00-56.00	-	51.75	265			51.55		
LEGS	313	51.00-65.00	53-55	57.30	1,477			56.42		
LEG QUARTERS (BULK)	530	36.00-42.00	37-38	38.06	2,519			37.99		
LEG QUARTERS (4/10)	995	38.00-45.00	39-41	39.78	4,507			40.25		
WINGS (WHOLE)	465	95.00-115.00	104-108	108.42	1,570			107.74		
WINGS (CUT)	105	110.00-124.00	-	119.33	520			121.16		
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				328	50.43
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				128	53.89
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				121	106.79
	121	103.00-117.00	-	110.40	398			106.79		

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR Dec 07, 2007 -- F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
42.50 - 49.00	44.91	44.81

### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	94-100
ROASTERS 4# & UP	109-118
HENS UNDER 5#	
HENS OVER 5#	67-78
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

### SAN FRANCISCO PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
BROILER/FRYER 2# & OVER	ICE PACK 126
	DRY PACK 110
ROASTERS 4# & UP	ICE PACK 140
	DRY PACK 108
HENS OVER 5#	ICE PACK 109
	DRY PACK 105
DUCKS	199-204

**YOUNG CHICKENS SLAUGHTERED**

W/E 01-DEC-2007 Under Federal Inspection (Preliminary)

	-----Thousands-----				
	A	B	C	D	Total
	4.25 lbs & down	4.26 - 6.25 lbs	6.26 - 7.75 lbs	7.76 lbs & up	
Head	42,267	73,638	34,923	18,264	169,092
Avg Live Wgt	3.82	5.45	6.85	8.45	5.66
% of total /1	25%	43%	21%	11%	100%

**Comparisons**

Last week	29,668	62,310	22,762	14,771	129,511
Avg Live Wgt	3.89	5.39	6.85	8.36	5.64
% of total /1	23%	48%	18%	11%	100%

Year Ago 2/	38,990	85,569	25,406	14,471	164,436
Avg Live Wgt	3.76	5.42	6.93	8.48	5.53
% of total /1	24%	52%	15%	9%	100%

To date/2007	2,053,499	3,848,222	1,272,142	593,143	7,767,006
To date/2006	2,190,954	3,833,284	1,072,354	637,728	7,734,320

/1May not total to 100% due to rounding. /2 Comparable week.

Weight Class Description:

(A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.

(B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.

(C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.

(D) This size product is normally marketed deboned or as roasters or roasting chicken.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

(PRELIMINARY)	Young Chickens	Light Hens	Heavy Hens	Total Hens	Ducks
W/E 01-DEC-2007	-----Thousands-----				
Head	169,092	1,228	1,418	2,646	500
Avg Wt	5.66	3.31	7.90	5.77	6.98
Last week	129,511	575	978	1,553	321
Same wk yr ago	164,436	800	1,562	2,362	533
Avg Wt	5.53	3.26	8.04	6.42	6.86
To-date/2007	7,767,006	52,662	70,214	122,876	23,742
To-date/2006	7,734,320	51,251	71,380	122,631	23,939

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 161.8 million head. Estimated U.S. slaughter for this period was 171.1 million head, or 9.3 million more than estimated available.

**ESTIMATED U.S. FRYER SLAUGHTER/ FRYER AVAILABILITY COMPARISON**

Week Ending	Million Head Slaughtered	Million Head Available	Pct	Avg Wt
Oct 27	169.6	166.3	102%	5.67
Nov 3	171.0	166.2	103%	5.56
10	172.0	164.0	105%	5.61
17	169.4	160.5	106%	5.51
24	131.1	161.4	81%	5.64
Dec 1	171.1	161.8	106%	5.66
Year to date	7861.1	7919.5	99%	
Dec 8		162.1		
15		163.0		

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

Under Federal inspection

W/E	-----Thousands-----				
	12/08/07	12/01/07	%CHG	12/02/06	%CHG
Broilers	170,086	169,092 *	+0.59	163,326 *	+4.14
Cattle	663	669	-01	643 *	+03
Hogs	2,383	2,397	-01	2,116 *	+13

\*Actual

**EASTERN REGION MISCELLANEOUS POULTRY**

For delivery the week of DEC 03, 2007

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	164-167	168-173
MIDWEST MOSTLY	136-146	138-148

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED, CENTS PER POUND

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	70.00-78.75	73.00-78.00
VACUUM PACKED (6-9 PER BOX)	71.00- 86.75	78.00-84.00

**SQUABS:**

NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	62.64-85.05
14 OZ.	69.12-96.39
16 OZ.	74.88-106.73

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS**

Prices were unchanged. The trade sentiment remained fully steady. Demand was very good. Supplies were adequate. Schedules were full-time. Prices paid to first receivers for 10-18oz boneless breast at \$4.50-5.25, bone in legs at \$1.45-2.40, gizzards at \$1.20-1.40, wings at \$.60-.70, livers at \$.95-1.70, and feet at \$.55-.90.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 03-DEC-2007

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	122-146	130-148

**GRAYSTONE SMALL ANIMAL AUCTION -**

DATE OF AUCTION: DEC 04, 2007

PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE
Muscovy Ducks - Drakes	1.10 - 1.15
Chukars	- 4.00 ea.
Pekin Ducks	- 3.00 ea.
Red Fowl 4-5 LBS	.20 - .35
Red Fowl 5-6 LBS	.40 - .50
Crossbred Fowl 5-9 LBS	.35 - .40
Crossbred Roosters 4-6 LBS	.80 - 1.10
Crossbred Roosters 7-11 LBS	.50 - .70
Guinea Fowl	8.00 - 10.00 ea.
Banty Roosters	3.50 - 3.75 ea.
Banty Hens	2.00 - 2.25 ea.
Leghorn Hens	- .30 ea.
Geese 9-14 LBS	.30 - .40
Pigeons	3.00 - 3.10 ea.
White Pigeons	4.50 - 5.00 ea.
Rabbits 4-6 LBS	1.60 - 2.00
Rabbits 6-9 LBS	1.20 - 1.40
Bunnies	.50 - 1.25 ea.
Guinea Pigs	.25 - 2.00 ea.
Goats	87.00 - 115.00 ea.
Kid Goats	25.00 - 35.00 ea.
Muscovy Ducks - Hens	.90 - 1.05

Total Coops Sold 288

**NATIONAL CANNER FOWL MARKET** Trading for heavy cannery were too few to report; generally unchanged on lights when compared to the previous week. Supplies of both light and heavy cannery were at least sufficient for current needs with most available supplies of heavy cannery being used internally. Demand was fair to moderate. Processing schedules were noted as normal. The undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST  
**LIGHT CANNER HENS** **HEAVY CANNER HENS**  
**(LINE RUN WITHOUT NECKS)** **(WITHOUT NECKS)**  
 23-30 MAJORITY 27-28 TOO FEW SALES TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED  
**LIGHT CANNER HENS** **HEAVY CANNER HENS**  
**(LINE RUN WITHOUT NECKS)** **(WITHOUT NECKS)**  
 24-32.5 MAJORITY 30-31 TOO FEW SALES TO REPORT

**LIVE LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL  
 WITHIN THE NEXT 10 DAYS (INCLUDES  
 HANDLING, FREIGHT AND ANY OTHER  
 CHARGES, WEIGHTS AVERAGE ABOUT 3.50  
 POUNDS)

**EASTERN** Prices were unchanged when compared to the previous week. Demand was at least moderate for the adequate to barely adequate offerings of light type hens. Processing schedules were normal. Trade sentiment was generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	3-12	5-8

**SOUTH CENTRAL** Trading was TFEWR. Demand was moderate for fully adequate offerings of light fowl. Schedules were reduced. Finished sales were fair. Trade sentiment was about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	TOO FEW TO REPORT

**NORTH CENTRAL** Prices were unchanged. Offerings remained barely adequate for the moderate to at times good demand. Some processors are beginning to pay for birds to secure them. Trade sentiment steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10.5	0-5

**LIVE HEAVY TYPE HENS**

(7 POUNDS AND UP) \*  
 PRELIMINARY PRICE, CENTS PER LB.,  
 GENERALLY FOR SLAUGHTER  
 THE WEEK OF 10-DEC-07

**SOUTH CENTRAL** Trading was TFEWR. Demand for heavy hens was moderate. Schedules were reduced. Finished sales had slowed but were fair. Trade sentiment was about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST** Sales were too few to report prices. Demand was light to fair for the at least adequate offerings of spent hens. Processing schedules for next week were normal. Sales of finished product was seasonally moderate. The undertone was generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	TOO FEW TO REPORT
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	TOO FEW TO REPORT
FOB PLANT	TOO FEW TO REPORT	TOO FEW TO REPORT

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**WEEKLY NEW YORK CITY SEASONAL POULTRY**

**FOR DELIVERY THE WEEK OF DECEMBER 3, 2007.**

**CAPONS:**

Shipper asking prices were generally unchanged. Supplies of frozen USDA Grade A capons were in close balance to well cleared for current needs. Movement into distribution channels was noted as moderate to good. Trade sentiment was at least steady.

**DOLLARS PER POUND DELIVERED TO FIRST RECEIVERS:**

6-9 LBS. 1.85-1.96

**GEESE:**

Prices were unchanged from the previous week. Supplies of frozen USDA Grade A geese were about adequate for current needs. Movement into retail and distributor channels was seasonal moderate to fairly good. Trade sentiment was steady to fully steady.

**DOLLARS PER POUND DELIVERED TO FIRST RECEIVERS:**

8-16 LBS. 2.69-2.85

**USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS AND ANALYSIS OFFICES**

Washington, DC	Voice (202) 720-6911	Michael Sheats	Des Moines, IA	Voice (515) 284-4471	Mary L. Adkins
	Fax (202) 720-2403	(Chief)		Fax (515) 284-4468	(Officer-In-Charge)
				Recorded (515) 284-4545	
Atlanta, GA	Voice (404) 562-5850	Johnny Freeman	Long Beach, CA	Voice (562) 388-7337	Nettie Andry
	Fax (404) 562-5875	(Officer-In-Charge)		Fax (562) 432-8295	
Jackson, MS	Voice (601) 965-4662	Gary Brown		Recorded (213) 534-1335	
		(Southern States			
	Fax (601) 359-1175	Area Supervisor)			