



USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture Agricultural Marketing Service Poultry Programs Market News and Analysis Branch

NATIONAL TURKEY MARKET-AT-A-GLANCE

DOMESTIC MARKET HIGHLIGHTS



The market tone on 8-16 lb. hens and 16-24 lb. toms was fully steady to firm. Demand was light to moderate with most interest noted on deferred shipments. No trading was reported. Parts and meats are steady, instances firm. Demand light to moderate. Offerings short to barely adequate. Heat in parts of the country has continued to affect live weights. National retail features were higher this week and the activity index is almost twice as high as last week. Frozen whole turkeys is more prominent this week and prices are very competitive.

EXPORT MARKET HIGHLIGHTS

Export trading on parts and meats was moderate. Demand was light to moderate. Offerings short to adequate.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUG 14, 2007**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 88-91 | 90 | 90.00 | 80 | - | - | - | 200 | AUG |
| CENTRAL REGION 4/ | 88-91 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 88-91 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 88-91 | 90 | 90.00 | 80 | - | - | - | 200 | AUG |
| CENTRAL REGION | 88 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 88-91 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **AUG 15, 2007**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|------------|-----------------|----------------------|-----------------|-------------|---------------------|------------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 88-91 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 88-91 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 88-91 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION | 88-91 | - | - | - | - | - | - | - | - |
| CENTRAL REGION | 88 | - | - | - | - | - | - | - | - |
| WESTERN REGION | 88-91 | - | - | - | - | - | - | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

NATIONAL YOUNG TURKEY PARTS, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 14 AUGUST 2007.

The market tone on tom drums and wings was mostly steady, tom necks cautiously steady to steady. Demand light to instances moderate with some buyers just purchasing hand to mouth. Offerings short to adequate with a few noting supplies not as tight previous weeks. Retail ads have improved this week on bone-in and rotisserie breasts, cutlets, tenderloins and marinated tenderloins. Ground turkey features have also increased while dark parts slowed. Trading slow.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | | | |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | | F | 136.49 | 35 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | | | |
| DRUMSTICKS, TOM | | M | 60.00 | 20 |
| DRUMSTICKS, TOM--FRESH | | W | 58.00 | 40 |
| DRUMSTICKS, HEN | | | | |
| WINGS, FULL-CUT, TOM | 49.00 | | 49.00 | 83 |
| WINGS, FULL-CUT, HEN | | M | 47.00 | 10 |
| WINGS, V-TYPE, TOM | 60.00 | | 60.00 | 18 |
| WINGS, V-TYPE, HEN | | M | 74.00 | 20 |
| NECKS, TOM | 58.00 | | 58.00 | 18 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | | | | |
| BREASTS, B/S, TOM--FRESH 3/ | | M | 285.67 | 120 |
| THIGH MEAT | | F | 88.50 | 80 |
| THIGH MEAT--FRESH | | | | |
| BREAST TRIM MEAT | | F | 130.71 | 70 |
| SCAPULA MEAT | | | | |
| WING MEAT WITH SKIN | | | | |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | | | | |
| DESTRAPPED TENDERS--FRESH | | F | 290.00 | 20 |
| MECHANICALLY SEPARATED 4/ | | F | 19.88 | 320 |
| MECHANICALLY SEPARATED--FRESH 4/ | | F | 21.00 | 10 |
| EXPORT TRADING | | | | |
| DRUMSTICKS, TOMS | | F | 59.50 | 416 |
| WINGS FULL-CUT - TOMS | 48.00 | | 48.00 | 52 |
| WINGS, V-TYPE, TOM | | F | 60.00 | 104 |
| TAILS | | R | 26.25 | 80 |
| MECHANICALLY SEPARATED 4/ | | W | 20.00 | 260 |
| THIGH MEAT - FROZEN | | R | 89.00 | 52 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Boneless and skinless without tenderloins. 4/ 15-20% fat with skin added.

**SAN FRANCISCO PROCESSED TURKEY
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

| | RANGE |
|------------------------------|---------|
| TURKEYS Y HENS | 117-129 |
| TURKEYS Y TOMS UNDER 22# | 111-129 |
| TURKEYS Y TOMS 22-24# | 109-129 |
| TURKEYS Y TOMS 24-26# | 109-129 |
| TURKEYS Y TOMS 26 LBS & OVER | 106-135 |

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY
DELIVERED TO RETAILERS**

| | RANGE |
|------------------------------|--------|
| FRESH TURKEYS Y HENS 8-16# | 99-108 |
| FRESH TURKEYS Y TOMS 14-24# | 99-108 |
| FROZEN TURKEYS Y HENS 8-16# | 87 |
| FROZEN TURKEYS Y TOMS 14-24# | 87 |
| FROZEN TURKEYS Y TOMS 24-28# | 87-88 |

NATIONAL YOUNG TURKEY PARTS, INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 15 AUGUST 2007.

The market tone on white meat was mostly steady to fully steady. Demand light to moderate with some buyers continuing to purchase hand to mouth. Offerings short to instances fully adequate with frozen scapula in the longest position. Further processed demand slow to good, mostly moderate. The market tone on tom drums was steady to barely steady on fresh with some spot discounting noted for prompt shipments, balance of parts mostly steady. Demand slow to instances moderate. Offerings of fresh tom drums adequate to instances fully adequate, balance adequate. Trading slow to moderate, best into export channels. For domestic: tails 25, defatted gizzards 79, fresh wing meat with skin 95 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | 125.00 | | 125.00 | 80 |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | 149.00-158.00 | | 151.65 | 17 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | | | |
| DRUMSTICKS, TOM | | M | 60.00 | 20 |
| DRUMSTICKS, TOM--FRESH | 58.00 | | 58.00 | 40 |
| DRUMSTICKS, HEN | 56.00 | | 56.00 | 6 |
| WINGS, FULL-CUT, TOM | | T | 49.00 | 83 |
| WINGS, FULL-CUT, HEN | | M | 47.00 | 10 |
| WINGS, V-TYPE, TOM | 60.00 | | 60.00 | 30 |
| WINGS, V-TYPE, HEN | 67.00 | | 67.00 | 9 |
| NECKS, TOM | | T | 58.00 | 18 |
| NECKS, HEN | 55.00 | | 55.00 | 6 |
| BREASTS, B/S, TOM 3/ | | | | |
| BREASTS, B/S, TOM--FRESH 3/ | | M | 285.67 | 120 |
| THIGH MEAT | | F | 88.50 | 80 |
| THIGH MEAT--FRESH | 96.00 | | 96.00 | 60 |
| BREAST TRIM MEAT | 132.00 | | 132.00 | 40 |
| SCAPULA MEAT | | | | |
| WING MEAT WITH SKIN | 91.00 | | 91.00 | 40 |
| TENDERLOINS | | | | |
| DESTRAPPED TENDERS | | | | |
| DESTRAPPED TENDERS--FRESH | | F | 290.00 | 20 |
| MECHANICALLY SEPARATED 4/ | | F | 19.88 | 320 |
| MECHANICALLY SEPARATED--FRESH 4/ | 21.00-21.50 | | 21.23 | 74 |

EXPORT TRADING

| | | | | |
|---------------------------|-------------|---|-------|-----|
| DRUMSTICKS, TOMS | 60.00 | | 60.00 | 80 |
| WINGS FULL-CUT - TOMS | 49.00 | | 49.00 | 191 |
| WINGS, V-TYPE, TOM | 60.00 | | 60.00 | 312 |
| TAILS | | R | 26.25 | 80 |
| MECHANICALLY SEPARATED 4/ | | W | 20.00 | 260 |
| THIGH MEAT - FROZEN | 88.00-95.00 | | 91.96 | 184 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):
 M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY
 2/ Breasts are bagged; rib, back, and wing meat included; and basted.
 3/ Boneless and skinless without tenderloins.
 4/ 15-20% fat with skin added.

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| BREEDER TURKEYS CERTIFIED IN CALIFORNIA POULTRY HEALTH BOARD | | | |
|--|--------------------|-------------|-------|
| W/E 08/15/07 | CUMULATIVE | | |
| SEASON | HEAVY WHITE | HEAVY WHITE | TOTAL |
| JULY 1 TO JUNE 30 | | | |
| 2006-2007 | NO REPORTS ISSUED. | | |
| 2005-2006 | | | |