



USDA TURKEY MARKET NEWS REPORT

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MARCH 16, 2005
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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was steady to instances fully steady. Sales were reported for private label hens and toms for deferred shipments, while prompt shipments remained slow to materialize. Offerings were moderate. Inquiries were mixed. Demand was light to fair. Bulk parts and meats trading was moderate. Supplies were adequate for the light demand.



EXPORT MARKET HIGHLIGHTS

Export markets were quiet. Trading was very light. Inquiry was moderate. Whole body hens basted, netted and timed sold for 75.5 cents for December.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 15, 2005**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 64-65 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 63-66 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 64-65 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 62-64 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 62-63 | - | - | - | - | - | - | - | - |
| WESTERN REGION 5/ | 62-63 | - | - | - | - | - | - | - | - |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 16, 2005**

| | CURRENT SHIPMENTS 2/ | | | | FORWARD SHIPMENTS 6/ | | | OPEN COMMITMENTS 7/ | |
|-------------------|----------------------|-------|---------|--------------|----------------------|--------------|----------|---------------------|----------|
| | OFFERS | SALES | WTD AVG | VOLUME (000) | WTD AVG | VOLUME (000) | DEL. PER | VOLUME (000) | DEL. PER |
| 8-16 LB HENS | | | | | | | | | |
| EASTERN REGION 3/ | 64-65 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 63-66 | - | - | - | - | - | - | 403.2 | MAY |
| WESTERN REGION 5/ | 64-65 | - | - | - | - | - | - | - | - |
| 16-24 LB TOMS | | | | | | | | | |
| EASTERN REGION 3/ | 62-64 | - | - | - | - | - | - | - | - |
| CENTRAL REGION 4/ | 62-63 | - | - | - | - | - | - | 336 | MAY |
| WESTERN REGION 5/ | 62-63 | - | - | - | - | - | - | - | - |

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days. 3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

NATIONAL YOUNG TURKEY PARTS INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 15 MARCH 2005.

The market tone on tom breast meat was steady to fully steady, destrapped tenderloins and breast trim steady, wing meat with skin and scapula mostly steady on fresh while frozen is steady to barely steady. Demand light to moderate. Offerings of tom breast meat light and held with confidence, destrapped tenderloins and breast trim light to adequate, wing meat with skin and scapula adequate to fully adequate. The market tone on fresh thigh meat was steady, frozen barely steady to fully steady mostly steady. Demand on thigh meat light to moderate, best on fresh. Offerings of fresh thigh meat light to adequate, frozen light to fully adequate. The market tone on mechanically separated turkey was fully steady to firm. Demand moderate for the limited offerings. Trading slow on all items.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|-------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | | F | 99.18 | 440 |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | | F | 135.20 | 127 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | W | 93.00 | 40 |
| DRUMSTICKS, TOM | | F | 39.80 | 100 |
| DRUMSTICKS, TOM--FRESH | | R | 40.00 | 80 |
| DRUMSTICKS, HEN | | W | 38.00 | 20 |
| WINGS, FULL-CUT, TOM | 33.00 | | 33.00 | 40 |
| WINGS, FULL-CUT, HEN | | | | |
| WINGS, V-TYPE, TOM | 46.00 | | 46.00 | 20 |
| WINGS, V-TYPE, HEN | | W | 85.00 | 20 |
| NECKS, TOM | 20.00-21.00 | | 20.33 | 60 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | 165.00 | | 165.00 | 40 |
| BREASTS, B/S, TOM--FRESH 3/ | | F | 157.84 | 376 |
| THIGH MEAT | | | | |
| THIGH MEAT--FRESH | | F | 92.47 | 150 |
| BREAST TRIM MEAT | | F | 137.00 | 40 |
| SCAPULA MEAT | | F | 114.33 | 60 |
| TENDERLOINS | | F | 145.00 | 40 |
| DESTRAPPED TENDERS | | F | 151.83 | 60 |
| DESTRAPPED TENDERS--FRESH | 170.00 | | 170.00 | 40 |
| WING MEAT WITH SKIN | | M | 80.00 | 40 |
| MECHANICALLY SEPARATED 4/ | | F | 29.00 | 40 |
| MECHANICALLY SEPARATED--FRESH 4/ | | F | 28.54 | 102 |

EXPORT TRADING

| | | | | |
|---------------------------|-------------|---|-------|-----|
| DRUMSTICKS, TOMS | | F | 39.00 | 208 |
| WINGS FULL-CUT - TOMS | | F | 30.00 | 312 |
| WINGS, V-TYPE, TOM | | M | 38.00 | 104 |
| TAILS | | R | 24.00 | 160 |
| MECHANICALLY SEPARATED 4/ | 27.00-30.00 | | 28.82 | 132 |
| THIGH MEAT - FROZEN | | F | 88.31 | 408 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY DELIVERED TO RETAILERS

| | RANGE |
|------------------------------|-------|
| FRESH TURKEYS Y HENS 8-16# | 88-96 |
| FRESH TURKEYS Y TOMS 14-24# | 88-96 |
| FROZEN TURKEYS Y HENS 8-16# | 65-70 |
| FROZEN TURKEYS Y TOMS 14-24# | 63-68 |
| FROZEN TURKEYS Y TOMS 24-28# | 64-74 |

SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|------------------------------|---------|
| TURKEYS Y HENS | 105-123 |
| TURKEYS Y TOMS UNDER 22# | 99-123 |
| TURKEYS Y TOMS 22-24# | 99-116 |
| TURKEYS Y TOMS 24-26# | 98-120 |
| TURKEYS Y TOMS 26 LBS & OVER | 98-122 |

USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

| | | | |
|-----------------|----------|---------------|----------------------|
| Washington, DC | Voice | (202)720-6911 | Mike Sheats, |
| | Fax | (202)720-2403 | Chief |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman, |
| | Fax | (404)562-5875 | Officer-In-Charge |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown, |
| | Fax | (601)965-4661 | Southern States Area |
| | | Supervisor | |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins, |
| | Fax | (515)284-4468 | Officer-In-Charge |
| | Recorded | (515)284-4545 | |
| Los Angeles, CA | Voice | (213)534-1330 | Jim Derby, |
| | Fax | (213)534-1333 | Officer-in-Charge |
| | Recorded | (213)534-1335 | |

NATIONAL YOUNG TURKEY PARTS INCLUDING BULK MEAT and FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 16 MARCH 2005.

The market tone on tom necks was steady to fully steady with offering prices gradually starting to trend higher. The market tone on tom drums was mostly steady with some spot strength starting to develop in the East, tom wings barely steady to instances weak. Demand moderate to instances good on tom necks, balance of tom parts light to instances moderate. Some increased interest was noted on tom drums for South Korea and renaissance fairs. Offerings of tom necks light to adequate and being held with increased confidence, tom drums light, tom wings adequate to instances burdensome. The market tone on hen bulk parts was steady to instances weak with 2-joint wings in the softest position. Demand light for the adequate to ample supplies. Trading was active on Grade A 4-8 lb. breasts at higher trending price levels for prompt shipments and on tom necks, balance slow to moderate. For domestic (fresh): scapula 125, breast trim 146 cents delivered. For export: tom necks 20.50-21, heavy hen drums 36.50 cents delivered.

| DOMESTIC TRADING | PRICE RANGE | L.S.T. CODE 1/ | WTD AVG PRICE | VOLUME (000) |
|------------------------------------|---------------|----------------|---------------|--------------|
| BREASTS, 4-8 LBS GRADE A 2/ | 105.00 | | 105.00 | 400 |
| BREASTS, 4-8 LBS GRADE A--FRESH 2/ | 126.00 | | 126.00 | 13 |
| BREASTS, 4-8 LBS PLANT GRADE 2/ | | W | 93.00 | 40 |
| DRUMSTICKS, TOM | 39.00-41.00 | | 39.88 | 160 |
| DRUMSTICKS, TOM--FRESH | | R | 40.00 | 80 |
| DRUMSTICKS, HEN | | W | 38.00 | 20 |
| WINGS, FULL-CUT, TOM | | T | 33.00 | 40 |
| WINGS, FULL-CUT, HEN | | | | |
| WINGS, V-TYPE, TOM | 42.00-44.00 | | 42.71 | 124 |
| WINGS, V-TYPE, HEN | | W | 85.00 | 20 |
| NECKS, TOM | 19.00-21.00 | | 20.47 | 436 |
| NECKS, HEN | | | | |
| BREASTS, B/S, TOM 3/ | 165.00 | | 165.00 | 40 |
| BREASTS, B/S, TOM--FRESH 3/ | 159.00-170.00 | | 164.08 | 240 |
| THIGH MEAT | | | | |
| THIGH MEAT--FRESH | | F | 92.47 | 150 |
| BREAST TRIM MEAT | 142.00 | | 142.00 | 40 |
| SCAPULA MEAT | | F | 114.33 | 60 |
| TENDERLOINS | | F | 145.00 | 40 |
| DESTRAPPED TENDERS | | F | 151.83 | 60 |
| DESTRAPPED TENDERS--FRESH | | T | 170.00 | 40 |
| WING MEAT WITH SKIN | | M | 80.00 | 40 |
| MECHANICALLY SEPARATED 4/ | | F | 29.00 | 40 |
| MECHANICALLY SEPARATED--FRESH 4/ | 26.00-27.00 | | 26.58 | 120 |

EXPORT TRADING

| | | | | |
|---------------------------|-------|---|-------|-----|
| DRUMSTICKS, TOMS | | F | 39.00 | 208 |
| WINGS FULL-CUT - TOMS | | F | 30.00 | 312 |
| WINGS, V-TYPE, TOM | | M | 38.00 | 104 |
| TAILS | | R | 24.00 | 160 |
| MECHANICALLY SEPARATED 4/ | 29.50 | | 29.50 | 40 |
| THIGH MEAT - FROZEN | | F | 88.31 | 408 |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

BREEDER TURKEYS CERTIFIED IN CALIFORNIA W/E 03/16/05

| POULTRY HEALTH BOARD | | CUMULATIVE | |
|----------------------|------------------|------------|--------|
| SEASON | HEAVY | HEAVY | ALL |
| JULY 1 TO JUNE 30 | WHITE | WHITE | BREEDS |
| 2004-2005 | Data unavailable | | |
| 2003-2004 | | | |