



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were mostly unchanged when compared to previous week. Trade sentiment was generally steady in all areas. Retail and food service demand was light to moderate, best into fast food, with optimism for upcoming first of the month. Supplies of all sizes were at least adequate for trade needs. In the Eastern region, market developments were being monitored due to pending snow storms. In the parts structure, movement was light and selective. Breast items were better balanced to fully sufficient with tenders in the best position. Dark meat was available to close, and wings were mixed depending on size. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**Final Report** of prices negotiated for trucklot sales of ready-to-cook ice-packed broiler/fryers (includes branded product) to be delivered to first receivers at major market centers week of 28-FEB-2005.

| AREAS          | US GRADE A  |            | COMPOSITE |            |       |
|----------------|-------------|------------|-----------|------------|-------|
|                | MAJORITY    | WTD<br>AVG | LOADS     | WTD<br>AVG | LOADS |
| Boston/New Eng | 70.00-73.00 | 71.50      | 6         | 68.35      | 28    |
| Chicago        | 63.00-66.00 | 66.14      | 40        | 68.07      | 74    |
| Ohio Cities    | TFEWR       |            |           | 69.22      | 29    |
| Denver         | 79.50       | 79.50      | 14        | 79.19      | 16    |
| Detroit        | 65.00-67.00 | 67.20      | 10        | 69.80      | 51    |
| Los Angeles    | 80.00       | 78.95      | 61        | 76.29      | 129   |
| New York       | 67.00-70.00 | 69.78      | 23        | 69.23      | 49    |
| Philadelphia   | 67.50-69.00 | 68.25      | 12        | 67.28      | 23    |
| Pittsburgh     | 68.00-70.00 | 68.91      | 11        | 71.01      | 57    |
| St. Louis      | 65.75-66.00 | 65.57      | 21        | 66.19      | 32    |
| San Francisco  | 80.50       | 80.25      | 34        | 77.97      | 83    |

### Composite Weighted Average

| Loads | 02/28/05 | Change/Last Wk | 02/21/05 | 03/01/04 |
|-------|----------|----------------|----------|----------|
| 571   | 71.52    | .05            | 71.47    | 75.52    |

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS                                   | MAJORITY    | WTD AV | LOADS |
|---|-------------|--------|-------|
| Eastern                                   | 69.50-71.00 | 70.68  | 32    |
| Central                                   | 68.00-73.50 | 70.15  | 69    |
| Western                                   | 67.00-76.00 | 74.62  | 34    |
| <b>Southeast Area FOB Dock Equivalent</b> |             |        |       |
| Mississippi                               | 73.00-75.00 | 73.24  | 86    |

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 73.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### MONDAY FINAL WTD AVG

| LOADS | RANGE       | FOB DOCK OR EQUIVALENT |
|-------|-------------|------------------------|
| 1,139 | 63.00-76.00 | 72.77                  |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM             | WTD AVG<br>(CENTS PER POUND) | VOLUME<br>(000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 172.00                       | 1,464                  |
| BREASTS - B/S    | 143.50                       | 5,995                  |
| BREASTS - WHOLE  | 83.00                        | 1,511                  |
| THIGH MEAT - B/S | 94.00                        | 1,100                  |
| LEG QUARTERS     | 32.00                        | 7,809                  |
| WINGS            | 117.00                       | 3,071                  |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying interest on ready-to-cook whole broiler/fryers was mostly fair entering the week as dealers were watching the pending snow storm. Offerings were ranged balanced to at least adequate for current trade needs as inclement weather moves into the area. Movement through retail and distributive channels was light. The market tone was generally steady. In the parts complex, breast items were in better balance than last week and noted as sufficient for current needs. Wings were available. Other items were generally adequate.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was mostly steady. Retail and food service demand following the weekend was light to moderate with trading mixed. Supplies of all sizes were usually sufficient to handle trade needs. In the parts structure, movement was fair to moderate. Breast items were adequate to better balanced with hopes that upcoming first of the month business will improve interest. Wings were readily available, closest for small sizes, and dark meat was sufficient. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were unchanged. Trading reported for this week's delivery on regular commitments at mainly unchanged prices and new negotiations at mixed levels. Offerings were fully adequate to cover trade needs. Buying activity somewhat improved where features planned elsewhere only fair. Retailer demand was moderate overall best were features planned later in the week. Dealers reported satisfactory weekend clearances. Trading reported on parts for this week's delivery: leg quarters 33-36 bulk and 4/10s 36-39.5, boneless leg meat mid 80s, boneless thigh meat high 90s, breast bone-in 91-103 and boneless 136-144, wings 103-114. The Los Angeles negotiated WOG weighted average was up .53 to 68.62 with the volume reported at 25 loads unchanged from the previous week.

**MIDWEST REGION BROILER/FRYER** Whole broiler/fryer majority prices mostly unchanged from last Monday's final; Ohio cities TFEWR. The market tone was steady. Light offerings noted on light to moderate buyer interest. Movement into all sectors was in a full range; mostly light to moderate with anticipated improvement through the week for first of month. Floor stocks adequate; weights mostly desirable. Supplies of parts were available for the cautious and selective trade call. Market tone was steady to firm on leg cuts and tenderloins; cautiously steady to weak on the balance.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair, although offerings were in balance to occasionally fully adequate. Traders were watching the pending snow storm. Live supplies were moderate; weights were irregular. Processing schedules were moderate. Less than trucklot asking prices were unchanged at 69 to 83 cents. Trade sentiment was steady. In the parts complex, supplies were reported as available on larger wings, remained of items were adequate and were generally noted as in a closer balance on breast items but still sufficient for trade needs.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

### BRANDED U.S. GRADE A

|                  |       |
|------------------|-------|
| RANGE            | 68-84 |
| WEIGHTED AVERAGE | 73.45 |
| NO. OF BOXES     | 7,486 |

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was noted as mostly fair as dealers were selective entering the week. Offerings of breast items were fully sufficient for current trade needs. Tenderloins were in good balance and clearing under normal premiums. Dark meat cuts were adequate. Wings were fully adequate. Movement through retail and distributive channels was light. The market tone was about steady on wings; generally steady on the balance. ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

| ITEM                       | CURRENT NEGOTIATED | WTD AVG | VOLUME /LBS |
|----------------------------|--------------------|---------|-------------|
| BREAST - B/S               | 155                | 156.88  | 583,605     |
| TENDERLOINS                | 145                | 136.08  | 118,360     |
| BREAST - WITH RIBS         | 86-87              | 97.97   | 86,560      |
| BREAST - LINE RUN          | 86                 | 86.32   | 86,000      |
| LEGS                       | 44-45              | 43.25   | 549,160     |
| LEG QUARTERS (BULK)        | 30-31              | 32.13   | 345,826     |
| DRUMSTICKS                 | 30-31              | 36.01   | 121,920     |
| THIGHS                     | 37-38              | 46.25   | 61,600      |
| B/S THIGHS                 | 96-97              | 94.37   | 74,680      |
| WINGS (WHOLE)              | 115-116            | 127.25  | 122,680     |
| BACKS AND NECKS (STRIPPED) | 10-12              | 11.74   | 19,080      |
| LIVERS (5 POUND TUBS)      | 30-35              | 30.50   | 14,000      |
| GIZZARDS (HEARTS)          | 60-65              | 64.91   | 22,720      |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | LBS (000)         | RANGE         | MAJORITY WT. | AVG    |
|---------------------|-------------------|---------------|--------------|--------|
| BREAST - B/S        | 2,583             | 114.00-206.00 | 127-136      | 134.93 |
| TENDERLOINS         | 283               | 132.00-190.00 | -            | 141.63 |
| FRONT HALVES        | 504               | 70.00-97.00   | 70-73        | 73.66  |
| LEGS                | TOO FEW TO REPORT |               |              |        |
| LEG QUARTERS (BULK) | 936               | 28.00-31.00   | 28-29        | 28.65  |
| LEG QUARTERS (4/10) | 1,775             | 30.00-32.00   | -            | 30.96  |
| WINGS (WHOLE)       | TOO FEW TO REPORT |               |              |        |
| DRUMSTICKS          | TOO FEW TO REPORT |               |              |        |
| THIGHS              | 1,602             | 35.00-43.00   | 35-36        | 35.26  |

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

|                | Estimate (1,000) | Actual (1,000) | Avg Wts | Actual (1,000) | Avg Wts |
|----------------|------------------|----------------|---------|----------------|---------|
|                | 02/28            | 02/24          | 02/24   | 02/21          | 02/17   |
| Alabama        | 4,046            | 4,043          | 5.12    | 3,701          | 5.13    |
| Arkansas       | 5,522            | 5,308          | 5.05    | 5,370          | 4.93    |
| Delmarva       | 2,202            | 2,028          | 5.41    | 2,208          | 5.35    |
| KY-LA-TN       | 2,149            | 1,945          | 5.09    | 2,138          | 5.03    |
| Mississippi    | 3,103            | 2,730          | 5.71    | 3,039          | 5.54    |
| North Carolina | 2,513            | 2,432          | 6.43    | 2,017          | 6.40    |
| Texas          | 2,340            | 2,373          | 5.20    | 2,463          | 5.18    |
| Total          | 21,875           | 20,859         | 5.37    | 20,936         | 5.30    |
| Mon            | 21,875 (A)       |                |         | 20,936 (A)     |         |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 28-Feb 2005 is estimated to be 32,727,000 up 4.17 percent from a week ago, and up 5.2 percent from a year ago.

(last week 31,417,000 last year 31,102,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | POUNDS (000)      | RANGE         | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S        | 660               | 128.00-205.00 | 130-135  | 136.48  |
| TENDERLOINS         | 153               | 142.00-175.00 | 145-149  | 146.60  |
| BREAST - LINE RUN   | 91                | 82.00-92.00   | 85-87    | 86.07   |
| FRONT HALVES        | TOO FEW TO REPORT |               |          |         |
| LEGS                | 74                | 38.00-51.00   | 40-41    | 41.50   |
| LEG QUARTERS (BULK) | 537               | 28.00-32.00   | 29       | 29.13   |
| LEG QUARTERS (4/10) | 1,140             | 30.00-36.00   | 31       | 31.14   |
| WINGS (WHOLE)       | 328               | 80.00-116.00  | -        | 107.64  |
| WINGS (CUT)         | 375               | 115.00-137.00 | 129-134  | 126.80  |
| DRUMSTICKS          | TOO FEW TO REPORT |               |          |         |
| THIGHS              | TOO FEW TO REPORT |               |          |         |
| B/S THIGHS          | TOO FEW TO REPORT |               |          |         |

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR FEBRUARY 28, 2005 — F.O.B. DOCK.

| RANGE         | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|-----------------|---------------|
| 49.00 - 54.50 | 50.91           | 51.40         |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN MO, NE, ND, OH, SD, AND WI WEEK OF 14-FEB-2005 TO 18-FEB-2005, CENTS PER POUND

|                            | Price Per Lb.   | Mostly          |
|----------------------------|-----------------|-----------------|
| BREAST - B/S               | 110.00 - 153.00 | 135.00 - 145.00 |
| BREAST - LINE RUN          | 82.00 - 108.00  | 86.00 - 89.00   |
| LEGS                       | 42.00 - 49.00   | -               |
| LEG QUARTERS (BULK)        | 28.00 - 41.00   | 31.00 - 33.00   |
| DRUMSTICKS                 | 28.00 - 43.00   | -               |
| THIGHS                     | 38.00 - 49.00   | -               |
| WINGS (WHOLE)              | 90.00 - 130.00  | 119.00 -        |
| BACKS AND NECKS (STRIPPED) | 15.00 - 23.00   | -               |
| LIVERS                     | 30.00 - 40.00   | -               |
| GIZZARDS (HEARTS)          | 40.00 - 60.00   | -               |

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                                  | RANGE        |
|----------------------------------|--------------|
| WOGS 2# & UP - WHOLE             | 86.25-98.25  |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 89.75-101.75 |

FROZEN HENS 5# & UP  
 FROZEN DUCKS  
 FROZEN SQUABS

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

|                  |        |
|------------------|--------|
| FRESH FRYERS     | 97-99  |
| ROASTERS 4# & UP | 99-107 |
| HENS UNDER 5#    |        |
| HENS OVER 5#     | 65-73  |

DUCKS  
 RABBITS-WHOLE  
 RABBITS-CUT UP

**SAN FRANCISCO PROCESSED POULTRY**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

|                  | RANGE            |
|------------------|------------------|
| FRESH FRYERS     | 103-108          |
|                  | ICE PACK 103-105 |
| ROASTERS 4# & UP | 111              |
|                  | ICE PACK 108-111 |
| HENS OVER 5#     | 89-95            |
|                  | ICE PACK 89-93   |
| DUCKS            | 180-192          |

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

FEBRUARY 25, 2005  
**CHICKEN WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH       | TOTAL   | EXPORT  |
|-------------|--------|-------------|---------|---------|
| 15% OR LESS |        |             |         |         |
| RANGE       | 18.25  | 18.75-23.00 | 528,000 | 208,000 |
| WTD AVERAGE | 18.25  | 21.41       |         |         |

|             |             |             |           |           |
|-------------|-------------|-------------|-----------|-----------|
| 15-20%      |             |             |           |           |
| RANGE       | 16.50-22.50 | 20.50-23.00 | 2,116,000 | 1,516,000 |
| WTD AVERAGE | 20.44       | 22.17       |           |           |

|             |   |       |         |   |
|-------------|---|-------|---------|---|
| 20% OR MORE |   |       |         |   |
| RANGE       | - | 19.00 | 120,000 | - |
| WTD AVERAGE |   | 19.00 |         |   |

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

FEBRUARY 25, 2005  
**CHICKEN WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS |        |       |       |        |
| RANGE       | -      | -     | -     | -      |
| WTD AVERAGE |        |       |       |        |

|             |             |             |           |         |
|-------------|-------------|-------------|-----------|---------|
| 15-20%      |             |             |           |         |
| RANGE       | 18.00-24.00 | 20.00-26.00 | 2,066,800 | 846,400 |
| WTD AVERAGE | 19.24       | 22.11       |           |         |

|             |   |   |   |   |
|-------------|---|---|---|---|
| 20% OR MORE |   |   |   |   |
| RANGE       | - | - | - | - |
| WTD AVERAGE |   |   |   |   |

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged when compared to a week earlier. Demand was at least moderate for the mostly adequate offerings. Processing schedules noted as normal. Sales of finished product were sufficient and well cleared. The undertone was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
 FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 28-FEB-05

|                          | RANGE             | MAJORITY | WTD AVG |
|--------------------------|-------------------|----------|---------|
| AT FARM BUYER LOADING    | 8.25-15.5         | 11.25-13 | 12.18   |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT |          |         |
| FOB PLANT                | TOO FEW TO REPORT |          |         |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were generally unchanged from the past week. Demand was moderate for adequate offerings of spent hens. Schedules were normal. Finished sales were fair. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
 PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 28-FEB-05

|                       | RANGE      | MAJORITY | WTD AVG |
|-----------------------|------------|----------|---------|
| AT FARM BUYER LOADING | 7.75-15.25 | 11-12.75 | 11.92   |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,****POULTRY MARKET NEWS OFFICES**

|                 |          |               |                                   |
|-----------------|----------|---------------|-----------------------------------|
| Washington, DC  | Voice    | (202)720-6911 | Mike Sheats                       |
|                 | Fax      | (202)720-2403 | (Branch Chief)                    |
| Atlanta, GA     | Voice    | (404)562-5850 | Johnny Freeman                    |
|                 | Fax      | (404)562-5875 | (Officer-In-Charge)               |
|                 | Recorded | (404)562-5856 |                                   |
| Jackson, MS     | Voice    | (601)965-4662 | Gary Brown                        |
|                 | Fax      | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA  | Voice    | (515)284-4471 | Mary L. Adkins                    |
|                 | Fax      | (515)284-4468 | (Officer-In-Charge)               |
|                 | Recorded | (515)284-4545 |                                   |
| Los Angeles, CA | Voice    | (213)534-1330 | Jim Derby                         |
|                 | Fax      | (213)534-1333 | (Officer-In-Charge)               |
|                 | Recorded | (213)534-1335 |                                   |