



## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week are trending unchanged to lower. Trade sentiment was mixed, ranging steady to weak. Demand into all channels was in a full range, but strongest for active first of the month business, fast food promotions, and festivals. Supplies of all sizes varied, but were overall adequate to ample. Some processing schedules were slightly heavier due to spot locations operating Saturday. In the parts structure, trading increased somewhat to cover weekend needs; otherwise, movement was light. Supplies of all items were at least adequate, but in a more manageable position than before. In production areas, live supplies were moderate at weights in a full range.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 8/09/04-08/13/04 (cents per lb)

### US GRADE A (Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	66.00-69.00	66.00-80.50	70.49	31
Los Angeles	86.00			
New York	69.00-72.00			

### Southeast Area FOB Dock Equivalent

Mississippi	78.00-81.00	68.00-87.00	80.65	87
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**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 80.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
981	76.50-82.00	80.42

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	(CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	254.50	1,288
BREASTS - B/S	222.50	5,490
BREASTS - WHOLE	125.50	1,408
THIGH MEAT - B/S	105.00	1,047
LEG QUARTERS	33.00	7,484
WINGS	116.50	2,868

This information is supplied by the GA Dept. of Agriculture's poultry market news service.

**MIDWEST** Preliminary majority prices for next week's trading into the Chicago area decreased 4 cents from Monday's final. Whole broiler/fryer trade sentiment remained barely steady to weak. Offerings were fully sufficient on heavy weights and adequate on small sizes. Buyer interest was minimized due to weak consumer buying patterns. Retail sector demand was erratic, light to fairly good; best movement was noted in the Michigan area and some locations in the Chicago area. Food service demand little changed from prior trade period, light to moderate; mixed into fast food and fairly good for festivals. Floor stocks were in a full range, weights desirable to instances heavy. Parts trade was similar to whole fryer trade, in that supplies were fully adequate for the light trade needs, even though product prices were well positioned to help clear. Supplies of all items were available, but somewhat in better balance as the week ends. The market tone was generally unchanged; about steady on wings, and steady to barely steady with a weak undertone on all other items.

**SOUTHERN** Trade sentiment was barely steady to weak. Retail demand was light to fair with features and first of the month not up to expectations; food service was fair to moderate. Supplies were more than sufficient to satisfy trade needs. In the parts structure, trading was light and selective. Wings were sufficient, but the remaining items were at least adequate or easily obtainable. In production areas, live supplies were moderate at mostly desirable weights.

**NORTHEAST** Trucklot buying activity on ready-to-cook whole broiler/fryers increased slightly entering the weekend and was generally fair to moderate. Offerings of all sizes were at least adequate to available for current needs. The market tone was no better than steady. In the parts complex, breast items fully adequate to available. Dark meat cuts were fully sufficient. Wings were mostly adequate.

**WESTERN** Preliminary majority prices unchanged throughout the region. Trading reported for next weeks' deliveries at unchanged to lower prices. Offerings adequate to ample with heavier weights in the longest position. Discounts continued to be offered on excess product. Early buying activity slightly improved. Retailer demand was moderate to fairly good with best interest in parts to cover feature activities. Dealers anticipated satisfactory weekend clearances.

Ads noted (per pound unless otherwise stated):

**ARIZONA** - whole body 57, boneless breast 199-399, boneless breast tenders 429, leg quarters 89-119, thigh 79-249, thigh 4# bagged IQF 350, drumstick 79-132;

**COLORADO** - whole body 100, cornish hen 22 ounces 300 each, whole cut-up 100, boneless breast 299, boneless breast IQF bagged 3#-897 4#-796 6#-1195, boneless breast tenders 399, boneless breast tenders 4# bagged IQF 897, boneless breast fillets 349, boneless breast fillets 4# bagged IQF 997, boneless thigh meat 249, boneless thigh meat 5# bagged IQF 1097, split breast 100, split breast 5# IQF 697, drumstick 100, thigh 100, leg quarters 79-100, (deli food service - hot wings 399 per pound, rotisserie chicken 499-549 each);

**NORTHERN CALIFORNIA** - whole body 119, whole cut-up 169, boneless breast 549, boneless breast 4# bagged IQF 999, boneless breast seasoned 499, boneless breast fillets 369, drumstick 119-129, thigh 129, leg quarter 10# bag 499,

**SOUTHERN CALIFORNIA** - whole body 67, roaster 119-128, boneless breast tenders 499, boneless breast fillets 499, boneless breast and boneless thigh combo 249, boneless leg meat 97-99, split breast 199, leg quarter 129, leg quarter 10# bag 390, wing 99, wing 4# bagged IQF 599, thigh 69-199, thigh 4# bagged frozen 396, drumstick 69-199, drumstick 4# bagged frozen 396, best of the fryer 149, (deli food service - breast tenders 399 per pound, hot wing 399 per pound, barbecued leg quarter 100 each, rotisserie chicken 478 each).

**DELMARVA** Movement of ready-to-cook whole birds increased entering the weekend and was moderate for the most part. Seller offerings were fully adequate to ample and were generally more readily available in the lighter weight sizes. Live supplies were moderate; weights were mostly desirable to light. Processor schedules were moderate to moderately heavy and included some spot operations on Saturday due to downtime earlier in the week. Less than trucklot asking prices were unchanged to 1 cent lower at 72 to 87 cents. Trade sentiment was about steady. In the parts complex, supplies remained fully sufficient on all items.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

### BRANDED U.S. GRADE A

RANGE		70-94
WEIGHTED AVERAGE		75.84
NO. OF BOXES		7,817
CUMULATIVE	08/02/04-08/06/04	76.23
	08/04/03-08/08/03	62.19
NO. OF BOXES	08/02/04-08/06/04	39,072
	08/04/03-08/08/03	43,381

\*7 of 7 plants reporting.

AUG 05

**SOUTHERN STATES BROILER/FRYER PARTS**

AUG 06

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	770	167.00-235.00	169-172	174.59	590	165.00-176.00	169-172	170.86	3,184	175.66
TENDERLOINS	208	195.00-245.00	195-210	206.56	213	195.00-245.00	195-200	202.51	1,048	208.23
BREAST - LINE RUN	106	119.00-132.00	120-122	121.76	101	115.00-132.00	119-122	120.51	430	121.66
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				270	93.24
LEGS	88	33.00-57.00	35-37	37.57	63	35.00-57.00	35-37	39.06	378	38.05
LEG QUARTERS (BULK)	470	26.00-31.00	26-27	26.74	510	24.00-31.00	26-27	26.53	2,510	26.54
LEG QUARTERS (4/10)	932	26.00-37.00	28-29	28.51	1,403	28.00-37.00	28-29	28.56	5,128	28.35
WINGS (WHOLE)	281	92.00-112.00	92-96	97.57	296	92.00-112.00	95-99	97.96	1,374	98.94
WINGS (CUT)	412	114.00-119.00	114-116	116.53	335	114.00-119.00	115-118	116.64	1,992	116.56
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				120	47.75
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				172	47.43
B/S THIGHS	TOO FEW TO REPORT				102	68.00-128.00	114-122	83.88	439	84.45

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 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
 TRADING FOR AUG 05, 2004 F.O.B. DOCK.

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 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
 TRADING FOR AUG 06, 2004 F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
56.25 - 64.50	58.54	58.00 - 64.00	60.10	59.97

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Trucklot buying activity increased slightly entering the weekend but was generally light and unaggressive overall. Offerings of breast items were fully adequate to available and competitively priced. Dark meat items were fully sufficient. Wings were adequate to at least adequate. Retail and distributive draw was seasonally slow. The market tone was barely steady.  
 ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

ITEM	CURRENT NEG			CURRENT NEG			WEEKLY		
	TRADING*	WTD AVG**	VOL/LBS	TRADING*	WTD AVG**	VOL/LBS	WTD AVG	VOL/LBS	
BREAST - B/S	195	189.15	453,560	190-195	193.29	801,629	192.84	3,150,950	
TENDERLOINS	215-220	190.37	144,480	215-220	202.87	175,640	203.14	832,960	
BREAST - WITH RIBS	111-112	120.52	88,240	111-112	119.32	186,240	118.57	655,200	
BREAST - LINE RUN	111	109.00	72,000	111	112.63	168,200	111.18	701,360	
LEGS	48-49	43.02	271,080	48-49	47.05	305,398	44.66	1,270,558	
LEG QUARTERS (BULK)	32-33	34.11	292,536	32-33	33.00	404,900	33.86	1,825,162	
DRUMSTICKS	38-39	40.71	143,750	38-39	42.07	183,320	40.51	834,939	
THIGHS	35-36	44.94	58,680	35-36	47.54	102,760	45.58	501,470	
B/S THIGHS	95-96	91.67	56,800	95-96	86.68	81,830	88.21	425,870	
WINGS (WHOLE)	100-101	109.13	47,720	100-101	108.14	149,800	104.14	687,500	
BACKS AND NECKS (STRIPPED)	10-12	11.39	7,480	10-12	11.94	41,760	11.82	146,240	
LIVERS (5 POUND TUBS)	30-35	24.10	15,280	30-35	25.65	18,000	25.14	83,700	
GIZZARDS (HEARTS)	55-60	58.55	18,560	55-60	59.94	25,360	59.31	99,880	

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.  
 \*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS	
	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)
Alabama	4,505	4,033	3,927	3,925	5.17	5.23	4,203	5.26		
Arkansas	5,404	5,525	5,390	5,336	4.98	5.09	5,658	5.07		
Delmarva	2,253	2,150	1,906	2,246	5.51	5.65	2,071	5.53		
KY-LA-TN	2,170	2,116	2,053	2,092	4.92	5.03	2,249	4.95		
Mississip	3,506	3,079	2,704	3,061	5.47	5.46	3,493	5.41		
North Car	3,545	2,479	2,349	2,328	6.32	6.34	2,732	6.35		
Texas	2,419	2,437	2,559	2,498	5.12	5.27	2,936	5.27		
Total	23,802	21,819	20,888	21,486	5.29	5.38	23,342	5.36		
Mon-Fri	110,518(A)				108,823(A)					

(A) Weekly cumulative for states listed above.  
 Broiler-fryer slaughter under federal inspection for 06-Aug-04 and 07-Aug-04 is estimated to be 35,610,000 head up 1.66 percent from a week ago and up 4.03 percent from a year ago. (Last week 35,027,000, last year 34,230,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 07-Aug-04 is estimated to be 159,673,000 head down 1.27 percent from a week ago, and down 0.75 percent from a year ago. (Last week 161,732,000, last year 160,883,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS**

	RANGE
FRYERS	97-99
ROASTERS 4# & UP	95-107
HENS UNDER 5#	
HENS OVER 5#	78-83
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	116
ROASTERS 4# & UP	107-109
HENS OVER 5#	110
DUCKS	93-95
	170-185

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 24-Jul-04 (Preliminary),

	(A) Fast food/ Food service	(B) Retail	(C) Deboning
	4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Up
-----THOUSANDS-----			

Head	26,711	24,198	43,649
Avg Weight	3.63	4.80	6.27
% of total /1	28%	26%	46%

## Comparisons

Last week	26,875	25,643	43,881
Avg Weight	3.67	4.73	6.27
% of total /1	28%	27%	46%

Same week, yr ago /2	25,641	25,332	45,084
Avg Weight	3.80	4.81	6.10
% of total /1	27%	26%	47%

To date/2004	770,265	632,294	1,298,509
To date/2003	713,600	676,537	1,329,043

total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** W/E 31-Jul-04 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
-----THOUSANDS-----					
Head	161,732	1,395	1,450	2,845	470
Avg Wt	5.26	3.19	8.19	5.74	6.29
Last week	161,269	1,438	1,484	2,922	471
Same wk yr ago	159,246	1,133	1,499	2,632	522
Avg Wt	5.14	3.40	8.20	6.13	6.68
To-date/2004	4,662,385	40,505	39,349	79,854	13,957
To-date/2003	4,599,567	47,240	41,479	88,719	12,510

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 166.4 million head. Estimated U.S. slaughter for this period was 163.7 million head, or 2.7 million less than estimated available.

**GRAYSTONE SMALL ANIMAL AUCTION -** AUGUST 03, 2004

PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE	RANGE
Muscovy Ducks - Drakes	.70 - .80	Silkies 1.00 - 1.25 ea.
Pekin Ducks	.20 - .25	Pigeons 1.50 - 2.00 ea.
Red Fowl 4-5 LBS	.25 - .30	White Pigeons 2.75 - 3.00 ea.
Red Fowl 5-6 LBS	.50 - .80	Rabbits 4-6 LBS .50 - .60
Crossbred Roosters 4-6 LBS	.25 - .35	Rabbits 6-9 LBS .50 - .60
Crossbred Roosters 7-11 LBS	.40 - .50	Bunnies 1.00 - 3.00 ea.
Guinea Fowl	.70 - .90	Guinea Pigs 1.00 - 2.50 ea.
Banty Roosters	4.00 - 4.25ea.	Goats 35.00 - 45.00 ea.
Banty Hens	2.50 - 3.00ea.	Kid Goats 26.00 - 35.00 ea.
		Doves 2.75 - 3.25 ea.
		Pullets 4-6 LBS 1.00 ea.

Total Coops Sold 560

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 02-AUGUST-2004

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	143-145	149-151
MIDWEST MOSTLY	127-131	128-133

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	83.00-92.00	87.00-89.50
VACUUM PACKED (6-9 PER BOX)	63.00-85.50	67.00-70.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-71.28
14 OZ.	66.96-77.92
16 OZ.	73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices unchanged. The trade sentiment was steady. Demand was moderate to fairly good. Schedules were full-time. Weights were desirable. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.50, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 02-AUGUST-2004

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS MOSTLY	116-134	118-139

**ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
June	26 164.0	164.3	100%	5.35
July	3 162.8	164.2	99%	5.09
	10 147.8	164.0	90%	5.15
	17 163.0	165.2	99%	5.13
	24 163.2	167.1	98%	5.15
	31 163.7	166.4	98%	5.26
Year to date	4719.1	4811.5	98%	
August	7 164.8			
	14 165.1			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

-----THOUSANDS-----					
W/E	08/07/04	07/31/04	% CHG	08/09/03	% CHG
Broilers	159,673	161,732*	-1.27	160,883*	-0.75
Cattle	625	634	-01	720*	-13
Hogs	1,865	1,896	-02	1,812*	+03
	*ACTUAL				

**NATIONAL CANNER FOWL MARKET** Trading was too few to report sales on heavy canners. Light canners prices were unchanged when compared to a week earlier. Demand was mostly moderate for lights; fair to fairly good on heavy canners with most supplies being used internally. Offerings were well cleared, and were generally about adequate to adequate. Processing schedules were normal to heavy. Trade sentiment was at least steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS</b> (LINE RUN WITHOUT NECKS)	<b>HEAVY CANNER HENS</b> (WITHOUT NECKS)
25-32 MAJORITY 27-28	TOO FEW TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b> (LINE RUN WITHOUT NECKS)	<b>HEAVY CANNER HENS</b> (WITHOUT NECKS)
27-34 MAJORITY 30-31.5	TOO FEW TO REPORT

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Prices were unchanged when compared to last week. Demand was fair to moderate with offerings of spent hens adequate to fully adequate for trade needs. Processing schedules were normal to heavy. Opinions on removal cost were generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	5-12	9 -10.5

**SOUTH CENTRAL LIGHT LIVE HEN** Costs required to dispose of spent hens were too few to report. Demand was light for fully adequate supplies of leghorns. Schedules were as desired. Finished sales were fair. Values were expected to remain steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	TOO FEW TO REPORT	

**NORTH CENTRAL LIGHT LIVE HEN** Prices were unchanged. Demand was good as previous agreements with alternative users absorb many spent fowl while traditional processors reach out and work less than full schedules. Offerings were adequate to short. Trade sentiment steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	5-10	5-8

**HEAVY TYPE HENS (7 POUNDS AND UP) \***  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 09-AUG-04

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was moderate at best for at least adequate to fully adequate offerings. Processing schedules for next week were reported as normal to instances heavy. Supplies of finished product were clearing satisfactorily. The undertone was steady.

<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT
AT FARM PRODUCER LOADING	TOO FEW TO REPORT
FOB PLANT	TOO FEW TO REPORT

**SOUTH CENTRAL LIVE HEAVY-TYPE HENS** Trading was too few to report. Demand was moderate for adequate supplies of spent hens. Schedules were normal. Finished sales were fair. Trade sentiment was at least steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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**WEST COAST LIGHT LIVE HEN** Plants worked desired slaughter schedules. Demand was moderate overall. Offerings were generally adequate.