



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged. Trade sentiment was mixed, but overall steady at best; however, the West was irregular and covered the full range depending on sizes. Retail demand was mostly light to fair; food service was light to fairly good, best for fast food. Supplies of heavier weights were adequate to ample, smaller sizes were balanced and held confidently in the West. In the parts structure, trading was light with orders limited to most needed product. Breast items were adequate to ample and discounted, dark meat was readily available, and wings were sufficient. In production areas, live supplies were moderate at desirable to heavy weights.

**Final report** Report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 7/12/04-07/16/04 (cents per lb)

AREAS	US GRADE A (Includes branded product)		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	WTD AVG	LOADS
	<b>Delivered to First Receivers</b>				
Bos/New Eng	83.00-85.00	84.20	15	80.13	39
Chicago	78.00-81.00	80.53	43	82.35	77
Ohio Cities	TFEWR	—	—	83.08	25
Denver	85.50	85.37	15	86.03	18
Detroit	80.00-82.00	81.71	14	84.25	44
Los Angeles	86.00	85.44	63	86.68	135
New York	81.00-84.00	83.15	41	82.04	72
Philadelphia	81.00-83.00	81.17	12	80.94	24
Pittsburgh	81.00-83.50	81.88	13	82.74	57
St. Louis	80.25-80.50	79.89	22	80.77	39
San Francisco	86.50	86.50	35	89.88	67

### Composite Weighted Average

Loads	07/12/04	Change/Last Wk	07/05/04	07/14/03
597	83.79	0.35	83.44	64.11

**WOG BROILERS** (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AV	LOADS
East	84.50-85.75	85.36	32
Central	82.50-88.00	86.08	69
West	87.00-93.00	90.37	40
<b>Southeast Area FOB Dock Equivalent</b>			
Mississippi	80.00-82.00	81.89	90

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 81.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,134	76.00-84.00	80.19

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	257.50	1,540
BREASTS - B/S	257.00	5,795
BREASTS - WHOLE	140.00	1,735
THIGH MEAT - B/S	111.50	1,169
LEG QUARTERS	35.00	8,256
WINGS	117.50	2,998

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying on ready-to-cook whole broiler/fryers was only fair for early week business. Offerings were usually reported as sufficient for immediate needs. Retail and distributive movement was slow. Trucks were still short of requirements. The market tone was cautiously steady. In the parts complex, B/S breast were were available at competitive prices, other breast items were at least adequate. Wings were sufficient, dark meat was adequate with drums and thighs increasing in availability. Leg quarters were balanced.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was generally steady at best. Retail demand following the weekend was light to fair with few features; food service was fair to moderate, best for fast food promotions. Supplies were at least sufficient to handle light trade needs. In the parts structure, breast items were at least adequate to ample and discounted to help clear; however, tenders were in better balance. Dark meat was readily available, and wings were sufficient. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Final majority prices were unchanged from last week's levels. Trading reported on product for this week's deliveries was unchanged to somewhat higher on small sized product and mainly lower on heavy weights. Offerings were adequate on lightweights and generally ample on heavy sizes. Buying activity was fair but cautious. Retailer demand was moderate, best to cover feature activities in progress or planned for later in the week. Dealers reported satisfactory weekend clearances. Trading reported on parts for this weeks' delivery: leg quarters bulk 30-32.5 and 4/10s 32-34, wings 100-105, bone-in breast 140-160 and boneless 245-252. The Los Angeles negotiated WOG weighted average was 90.43 down .83 with the volume reported at 28 loads unchanged from last week.

**MIDWEST REGION BROILER/FRYER** Final majority prices unchanged from last Monday's final; Ohio cities TFEWR. Whole broiler/fryer market tone mostly steady. Offerings light to fair for limited trade interest. Retail trade was light to fair while food service was irregular, light to fairly good; best demand into fast food promotions. Floor stocks adequate to fully adequate. Weights desirable to occasionally heavy. Trade activity on parts items was minimal. Supplies of whole, boneless/skinless breasts, and thighs were ample, leg quarters and wings available and tenders adequate. Trade sentiment was mostly steady on whole breasts, wings and leg quarters, weak on the balance.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was light to fair at best. Seller offerings were adequate to fully adequate. Live supplies were moderate; weights were mostly desirable to heavy. Processor schedules were moderate, instances moderately heavy. Less than trucklot asking prices were unchanged 82 to 96 cents. Trade sentiment was barely steady. In the parts complex, supplies were at least adequate. Breast items, particularly boneless skinless were generally noted as ample and slow to clear.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE	80-100
WEIGHTED AVERAGE	85.14
NO. OF BOXES	8,950

\*7 of 7 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was light with traders remaining cautious and limited orders to most immediate needs. B/S breast items remained available at discounted levels. Legs and leg quarters were at least sufficient with some improvement noted on leg quarters in the export channels. Retail and distributive draw was lackluster. The market tone was barely steady to weak on breast items, and no better than steady to barely steady on the balance.

ICE-PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED	CURRENT	WTD	VOLUME
	TRADING		AVG	/LBS
BREAST - B/S	240-245		243.00	517,803
TENDERLOINS	225		223.34	52,000
BREAST - WITH RIBS	129-130		137.81	158,630
BREAST - LINE RUN	129		129.61	94,080
LEGS	49-50		46.64	232,280
LEG QUARTERS (BULK)	32-33		34.98	453,479
DRUMSTICKS	42-43		48.70	150,712
THIGHS	38-39		44.63	119,687
B/S THIGHS	97-98		94.96	36,640
WINGS (WHOLE)	100-101		109.00	122,700
BACKS AND NECKS (STRIPPED)	10-12		11.80	32,880
LIVERS (5 POUND TUBS)	35-40		28.07	12,760
GIZZARDS (HEARTS)	55-60		59.40	16,880

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	1,700	190.00-260.00	235-245	239.06
TENDERLOINS	530	225.00-230.00	225-227	226.48
BREAST - WITH RIBS		TOO FEW TO REPORT		
FRONT HALVES		TOO FEW TO REPORT		
LEGS		TOO FEW TO REPORT		
LEG QUARTERS (BULK)	760	24.00-28.00	26-27	26.37
LEG QUARTERS (4/10)	804	28.00-31.00	29-31	29.79
WINGS (WHOLE)		TOO FEW TO REPORT		
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS	261	33.00-36.00	33-35	34.53

**ESTIMATED SLAUGHTER OF BROILER-FRYERS FOR MONDAY 12-JUL-04**

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	(1,000)	(1,000)		(1,000)	
	07/12	07/08	07/08	07/05	07/01
ALA	4,020	4,063	5.16	(A)	5.14
ARK	5,538	5,392	5.04	(A)	5.01
DELMARVA	2,249	2,240	5.51	(A)	5.53
KY-LA-TN	1,868	2,019	4.98	(A)	5.01
MISS	2,963	3,042	5.37	(A)	5.32
NC	2,517	2,406	6.24	(A)	5.95
TEXAS	2,446	2,546	5.12	(A)	5.12
TOTAL	21,601	21,708	5.29	8,489	5.28
MON	21,601 (B)			8,489 (B)	

(A) Not published to avoid disclosing individual operations

(B) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 12-Jul 2004 is estimated to be 32,318,000 up 153.69 percent from a week ago, and up 52.3 percent from a year ago. (last week 12,739,000 last year 21,225,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS			WTD
	(000)	RANGE	MAJORITY	AVG
BREAST - B/S	952	224.00-334.00	224-230	231.30
TENDERLOINS	174	227.00-282.00	227-230	236.64
BREAST - LINE RUN	80	132.00-142.00	132-136	135.55
FRONT HALVES		TOO FEW TO REPORT		
LEGS	75	35.00-50.00	38-40	40.80
LEG QUARTERS (BULK)	580	24.00-32.00	27-28	26.97
LEG QUARTERS (4/10)	930	24.00-37.00	29-30	30.17
WINGS (WHOLE)	180	92.00-122.00	-	97.36
WINGS (CUT)	685	109.00-119.00	117-119	116.59
DRUMSTICKS		TOO FEW TO REPORT		
THIGHS		TOO FEW TO REPORT		
B/S THIGHS		TOO FEW TO REPORT		

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JULY 12, 2004 — F.O.B. DOCK.

	TODAY'S	5-DAY
RANGE	AVERAGE	AVERAGE
72.00 - 80.00	75.71	76.24

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN MO, NE, ND, OH, SD, AND WI WEEK OF 12-JUL-2004 TO 16-JUL-2004, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	237.00 - 258.50	237.00 - 247.00
BREAST - LINE RUN	129.00 - 158.00	131.00 - 136.00
LEGS	44.00 - 49.00	-
LEG QUARTERS (BULK)	28.00 - 38.00	30.00 - 33.00
DRUMSTICKS	40.00 - 52.00	-
THIGHS	38.00 - 50.00	-
WINGS (WHOLE)	94.00 - 119.00	103.00 - 106.00
BACKS AND NECKS (STRIPPED)	10.00 - 20.00	-
LIVERS	30.00 - 36.00	-
GIZZARDS (HEARTS)	35.00 - 60.00	-

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
WOGS 2# & UP - WHOLE	101.5-105.5
WOGS 2# & UP - CUT UP 8&9 PIECES	105-109

FROZEN HENS 5# & UP  
FROZEN DUCKS  
FROZEN SQUABS 600

**DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)**

FRESH FRYERS	97-99
ROASTERS 4# & UP	95-107
HENS UNDER 5#	
HENS OVER 5#	76-81

DUCKS  
RABBITS-WHOLE  
RABBITS-CUT UP

**SAN FRANCISCO PROCESSED POULTRY**

**DELIVERED TO RESTAURANTS AND INSTITUTIONS**

FRESH FRYERS	ICE PACK	109
	DRY PACK	116
ROASTERS 4# & UP	ICE PACK	108
	DRY PACK	110
HENS OVER 5#	ICE PACK	93
	DRY PACK	95
DUCKS		162-185

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

09-JUL-2004  
**CHICKEN** — PRICES — VOLUME —  
 (Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	16.50	19.50-20.00	1,032,000	312,000
WTD AVERAGE	16.50	19.72		
15-20%				
RANGE	15.00-21.50	13.00-17.50	2,586,000	1,092,000
WTD AVERAGE	18.50	16.21		
20% OR MORE				
RANGE	-	14.00	80,000	-
WTD AVERAGE		14.00		

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTHEAST HEAVY LIVE HEN** Majority prices were unchanged when compared to a week earlier. Demand was at least moderate for the generally adequate offerings. Processing schedules were reported as normal to instances heavy. Supplies of finished product were well cleared. The undertone was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 12-JUL-04

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6.25-15	9.5-10.5	10.26
AT FARM PRODUCER LOADING		TOO FEW TO REPORT	
FOB PLANT		TOO FEW TO REPORT	

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

09-JUL-2004  
**CHICKEN** — PRICES — VOLUME —  
 (Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

**CHICKEN, WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	16.50-18.00	102,000	-
WTD AVERAGE		17.40		
15-20%				
RANGE	13.75-19.50	12.00-17.00	2,271,200	1,088,800
WTD AVERAGE	16.19	14.24		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN,

**SOUTH CENTRAL HEAVY LIVE HEN** Trading levels were generally unchanged from the past week. Demand was easily serviced by adequate supplies of spent hens from production areas. Schedules were normal. Finished sales were fair. Trade sentiment was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 12-JULY-04

	RANGE	MAJORITY	WTD AVG
AT FARM BUYER LOADING	6-13	9.75-10.25	10.05

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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