



# USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE



### DOMESTIC MARKET HIGHLIGHTS

The market tone on 8-16 lb. hens and 16-24 lb. toms was fully steady. No trading was reported. Demand was for deferred arrivals. Parts and meats trading was light. Inquiry from buyers cautious and selective. Offerings fully adequate.

### EXPORT MARKET HIGHLIGHTS

Trading was limited. Demand was light to moderate.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **APRIL 01, 2004**

	OFFERS	SALES	WTD AVG	VOLUME (000)	FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
					WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	63-64	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	62-64	-	-	-	64.00	20	MAY	3600	APR-SEP
WESTERN REGION 5/	63-66	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	61-62	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	61-62	-	-	-	64.00	20	MAY	3600	APR-SEP
WESTERN REGION 5/	61-63	-	-	-	-	-	-	-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **APRIL 02, 2004**

	OFFERS	SALES	WTD AVG	VOLUME (000)	FORWARD SHIPMENTS 6/			OPEN COMMITMENTS 7/	
					WTD AVG	VOLUME (000)	DEL. PER	VOLUME (000)	DEL. PER
<b>8-16 LB HENS</b>									
EASTERN REGION 3/	63-64	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	62-64	-	-	-	-	-	-	-	-
WESTERN REGION 5/	63-66	-	-	-	-	-	-	-	-
<b>16-24 LB TOMS</b>									
EASTERN REGION 3/	61-62	-	-	-	-	-	-	-	-
CENTRAL REGION 4/	61-62	-	-	-	-	-	-	-	-
WESTERN REGION 5/	61-63	-	-	-	-	-	-	-	-

1/ May include product stored at temperatures in range of 1 to 25 degrees F. 2/ Includes product priced for shipment within 14 days.

3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MARCH 26, 2004	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO	MONTH OF MARCH			
				CURRENT MONTH	LAST MONTH	SAME MONTH YEAR AGO	
<b>8-16 LB HENS</b>				8-16 LB HENS			
				EASTERN REGION	62.62	61.61	61.24
				CENTRAL REGION	62.89	61.00	60.90
				WESTERN REGION	63.48	62.08	61.48
<b>16-24 LB TOMS</b>				16-24 LB TOMS			
				EASTERN REGION	60.53	58.89	58.45
				CENTRAL REGION	60.89	58.18	58.31
				WESTERN REGION	61.04	59.05	58.20

**CORRECTION FOR PREVIOUS MONTH DATED FRIDAY FEBRUARY 27, 2004 FOR THE CURRENT MONTH AND SAME MONTH YEAR AGO FIGURES.**

\*\*BASED ON OFFERS

	CURRENT MONTH	LAST MONTH	SAME MONTH YEAR AGO
<b>8-16 LB HENS</b>			
EASTERN REGION	61.61	62.13	61.13
CENTRAL REGION	61.00	61.03	60.21
WESTERN REGION	62.08	62.43	60.76
<b>16-24 LB TOMS</b>			
EASTERN REGION	58.89	58.83	58.63
CENTRAL REGION	58.18	57.63	57.74
WESTERN REGION	59.05	59.00	57.29

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	96
FRESH TURKEYS Y TOMS 14-24#	96
FROZEN TURKEYS Y HENS 8-16#	68-69
FROZEN TURKEYS Y TOMS 14-24#	66-70
FROZEN TURKEYS Y TOMS 24-28#	70-77

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	109-129
TURKEYS Y TOMS UNDER 22#	99-125
TURKEYS Y TOMS 22-24#	99-125
TURKEYS Y TOMS 24-26#	99-129
TURKEYS Y TOMS 26 LBS & OVER	105-130

**FRESH TURKEYS WITH TIMERS OR EQUIVALENT**

U.S. GRADE A DELIVERED FIRST RECEIVERS, EASTERN REGION,  
CENTS PER POUND, WEEK OF 05-APR-2004

	<u>(8-16#)</u>	<u>(16-24#)</u>		
	<u>HENS</u>	<u>LBS</u>	<u>TOMS</u>	<u>LBS</u>
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	71.64	1700	69.26	840
SALES (PROMOTIONS NOT INCLUDED)	71.64	1700	69.26	840
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)				

**TURKEY MOVEMENT TREND (IN THOUSAND POUNDS)  
SLAUGHTER-CERTIFIED RTC TURKEYS**

FEBRUARY	373,263*
MARCH 1-27, 2004	387,235*
To date 2004	1,139,451*
To date 2003	1,227,151*

\* PRELIMINARY

\* PRELIMINARY

**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**

BY GEOGRAPHICAL AREAS W/E 27-Mar-2004  
(PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)

	<u>YOUNG TURKEYS</u>			<u>TOTAL TURKEYS</u>	
	<u>PCT</u>	<u>AVG</u>	<u>OLD</u>	<u>AVG</u>	
	<u>CHG</u>	<u>LIVE</u>	<u>BANDED</u>	<u>LIVE</u>	
<u>-THOUSAND HEAD-</u>	<u>PW</u>	<u>WT</u>	<u>-THOUSAND HEAD-</u>	<u>WT</u>	
N EAST	927	15	(A)	929	21.96
SATL	766	9	(A)	768	29.60
N CENT	1,898	1	(A)	1,899	32.90
S CENT	519	6	(A)	520	21.88
WEST	341	4	(A)	342	23.54
U.S. TOTAL	4,451(B)	6	7	4,458	28.05
TO-DATE					
2004	50,503(B)		97	50,600	
TO-DATE					
2003	53,204(B)		202	53,406	

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: this week 48,000 for the year 527,000; last year to date 700,000.

**LIVE TURKEYS SLAUGHTERED**

	<u>YOUNG</u>		<u>YOUNG</u>		<u>OLD</u>	<u>TOTAL</u>
	<u>HENS</u>	<u>TOMS</u>	<u>BREEDERS</u>	<u>BREEDERS</u>		
	<u>THOUSANDS</u>					
HEAD	1,808	2,595	48	7	4,458	
AVG WT	15.86	36.62	24.28	27.78	28.05	
LAST WEEK	1,701	2,449	56	2	4,208	
SAME WK YR AGO	1,592	2,920	37	28	4,577	
AVG WT	16.22	36.68	26.89	27.90	29.43	
TO-DATE/2004	20,352	29,624	527	97	50,600	
TO-DATE/2003	20,558	31,946	700	202	53,406	

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**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 1 APRIL 2004.

The market on tom bulk parts was steady on full-cut wings, balance steady to instances weak. Demand light with some sellers continuing to watch for possible export developments. Offerings ranged light to adequate on tom full-cut wings and adequate to instances burdensome on tom drums, tom 2-joint wings and tom necks. Offerings of hen parts were uneven with some noting supplies of 2-joint wings not as tight as previous weeks. The undertone on 4-8 lb. breasts was unsettled. Supplies of 4-8 lb. breasts were uneven with offerings of Grade As noted as low as 89 cents delivered. Trading centered on a moderate volume of thigh meat for export, balance slow. Frozen breast pieces traded at 108 cents delivered domestic and fresh -20% mechanically separated turkey 37 cents delivered export.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		M	91.83	240
BREASTS, 4-8 LBS GRADE A--FRESH 2/	149.00		149.00	40
BREASTS, 4-8 LBS PLANT GRADE 2/	78.00		78.00	40
DRUMSTICKS, TOM	37.00		37.00	20
DRUMSTICKS, TOM--FRESH		W	38.00	80
DRUMSTICKS, HEN	37.00		37.00	20
WINGS, FULL-CUT, TOM		W	46.00	40
WINGS, FULL-CUT, HEN				
WINGS, V-TYPE, TOM	32.00		32.00	40
WINGS, V-TYPE, HEN	79.00		79.00	40
NECKS, TOM		W	59.00	80
NECKS, HEN				
BREASTS, B/S, TOM 3/		W	173.00	40
BREASTS, B/S, TOM--FRESH 3/		W	191.50	80
THIGH MEAT		M	81.00	160
THIGH MEAT--FRESH		W	92.00	2
BREAST TRIM MEAT	112.00		112.00	40
SCAPULA MEAT		M	100.00	5
TENDERLOINS				
DESTRAPPED TENDERS		R	170.00	40
DESTRAPPED TENDERS--FRESH	188.00-190.00		189.00	80
WING MEAT WITH SKIN	103.00-104.00		103.50	80
MECHANICALLY SEPARATED 4/				
MECHANICALLY SEPARATED--FRESH 4/	37.00		37.00	40

#### EXPORT TRADING

DRUMSTICKS, TOMS		M	36.50	624
WINGS FULL-CUT - TOMS				
WINGS, V-TYPE, TOM		R	30.00	40
TAILS		W	33.50	80
MECHANICALLY SEPARATED 4/				
THIGH MEAT - FROZEN	89.00-90.00		89.80	400

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 2 APRIL 2004.**

The market was mostly steady on fresh tom breast meat. Demand light to fair with some spot premiums noted for post Easter arrival. Offerings mixed due to some plants running holiday processing schedules next week. The market on tom drums continued barely steady to instances weak as sellers continued to watch the export markets for signs of increased activity. The tom 2-joint wing market was barely steady at best with some sellers willing to consider lower prices. Demand light to instances fair for the adequate to ample supplies. The tom neck market was steady to instances weak. Demand light to fair for the adequate to ample offerings. The market on tom full-cut wings was steady. Demand fair for the adequate supplies. Trading was heavy on 4-8 lb. breasts for domestic shipments, balance light. For domestic: plant grade non-basted 10-12 lb. and 18-20 lb. breasts 105, fresh scapula 105-110 cents delivered. For export: fresh mechanically separated turkey 37-38, tom necks 58, frozen tom breast meat 173 cents delivered.

DOMESTIC TRADING	PRICE RANGE	LST CDE	WTD AVG PRICE	VOLUME (000)	WEEKLY	WEEKLY
					WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	93.00-94.00	1/	93.82	440	93.12	680
BREASTS, 4-8 LBS GRADE A--FRESH 2/		R	149.00	40	149.00	40
BREASTS, 4-8 LBS PLANT GRADE 2/	84.00-87.00		84.27	880	84.17	960
DRUMSTICKS, TOM	31.00-37.00		32.96	140	34.65	240
DRUMSTICKS, TOM--FRESH		W	38.00	80	38.67	120
DRUMSTICKS, HEN		R	37.00	20	37.00	20
WINGS, FULL-CUT, TOM	46.00-47.00		46.75	79	46.60	128
WINGS, FULL-CUT, HEN						
WINGS, V-TYPE, TOM		R	32.00	40	31.00	160
WINGS, V-TYPE, HEN		R	79.00	40	79.00	40
NECKS, TOM		W	59.00	80	58.43	249
NECKS, HEN						
BREASTS, B/S, TOM 3/	175.00		175.00	60	173.46	260
BREASTS, B/S, TOM--FRESH 3/	190.00-193.00		191.94	62	191.69	142
THIGH MEAT	90.00		90.00	10	81.53	170
THIGH MEAT--FRESH	90.00-92.00		90.39	114	90.88	164
BREAST TRIM MEAT		R	112.00	40	107.50	80
SCAPULA MEAT	101.00		101.00	7	100.58	12
TENDERLOINS						
DESTRAPPED TENDERS						
WING MEAT WITH SKIN	100.00		100.00	20	101.87	193
DESTRAPPED TENDERS--FRESH	187.00		187.00	11	188.76	91
MECHANICALLY SEPARATED 4/						
MECHANICALLY SEPARATED--FRESH 4/	37.00-38.00		37.20	204	37.00	416
EXPORT TRADING						
DRUMSTICKS, TOMS	32.00-37.00		33.39	144	35.92	768
WINGS FULL-CUT - TOMS						
WINGS, V-TYPE, TOM						
TAILS	35.00		35.00	40	34.75	160
MECHANICALLY SEPARATED 4/						
THIGH MEAT - FROZEN	88.00-90.00		89.00	80	89.67	480

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.):

M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted.

3/ Boneless and skinless without tenderloins.

4/ 15-20% fat with skin added.