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NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week are trending higher. Trade sentiment was fully steady to firm, mostly firm. Retail demand covered the full range, food service was mostly light to moderate. Continued snow and cold weather in the Midwest will improve retail movement as consumers prepare for more storms; however, limited mobility can reduce consumer traffic. Supplies were well balanced to tight and held with confidence. Many plants affected by snow and ice earlier this week will be running on Saturday to compensate. In the parts structure, trading was moderate to good, and supplies of all items were no more than adequate to short. Dark meat continued to strengthen and clear well due to active export interest. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

Preliminary report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 02/02/04-02/06/04 (cents per lb)

US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	69.00-72.00	66.00-82.00	72.04	25
Los Angeles	76.00			
New York	76.00-79.00			
Southeast Area FOB Dock Equivalent				
Mississippi	70.00-71.50	66.00-73.00	70.82	86

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 70.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
863	65.75-73.75	70.42
Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:		
ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	212.50	1,346
BREASTS - B/S	186.00	5,462
BREASTS - WHOLE	97.00	1,443
THIGH MEAT - B/S	100.50	988
LEG QUARTERS	35.00	7,636
WINGS	117.50	2,959

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST REGION BROILER/FRYERS Preliminary majority prices for next week's delivery into the Chicago area were 3 cents higher than Monday's final majority price. Trade sentiment on whole fryers fully steady to firm. Offers were light but adequate for the limited buyer interest. Retail demand was slow to fair, expected to improve over the weekend in areas where more storms were predicted. Food service demand was mostly light to moderate. Floor stocks were tight in areas where weather delayed deliveries, adequate to instances ample otherwise. Sizes were desirable to heavy. Supplies of wings and boneless skinless breasts balanced to instances tight, other items adequate. Market tone fully steady to firm on all parts.

SOUTHERN BROILER Trade sentiment was fully steady to firm. Demand was fair to fairly good with supplies close balanced to short of full trade needs. In the parts structure, availability of all items was no more than adequate to tight, and moving well at premium levels. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

WESTERN REGION BROILER/FRYERS The preliminary majority prices were 1 cent higher throughout the region from last Friday's levels. All trading reported for next week's deliveries at higher prices. Offerings were tight to adequate and very confidently held. Buying activity was moderate and centered on regular commitments as high prices did little to promote interest in additional product. Retailer demand was

fairly good, best to cover specials and promotions. Dealers' anticipated satisfactory weekend clearances. The market tone was firm on parts.

Ads noted (per pound unless otherwise stated):

Arizona – boneless breast 197-499, boneless breast fillets 349, boneless breast tenders 269, boneless breast 4# bag IQF 1099, split breast 99-249, boneless thigh meat 249, leg quarters 79, thighs 79-149, drumstick 79-149, wings 4# bag IQF 599;

Colorado – whole body 58, boneless breast 349, boneless thigh meat 199, split breast 99-179, leg quarters 79, wings 4# bag IQF 499-599, **(deli food service** – fried mixed 8 piece 399-499, 50 piece mixed 2499, 100 piece mixed 4899, 250 piece mixed 11999, 500 piece mixed 23499, 10 piece drumstick and thighs 429, 50 piece drumstick and thighs 1746, 100 piece drumstick and thighs 3441, 250 piece drumstick and thighs 8226, 500 piece drumstick and thighs 15999, 50 piece hot wings 1500);

Northern California – boneless breast 499, boneless thigh meat 349, split breast 99, whole legs 99, drumstick 99-149, thighs 99-149, leg quarters 99, wings 149;

Southern California – whole body 99, whole cut-up 138-149, Cornish hen 99-129 and 12 count case 1999, roaster 119-149, boneless breast marinated 197-499, boneless breast 177- 197, boneless leg meat 97-119, split breast 199, whole leg 99, leg quarters 77, leg quarters seasoned 87, leg quarters marinated 67, leg quarters 10# bag 390- 590, thighs 77-99, drumsticks 77-99, drumsticks 5# bags 295-300, (deli food service – fried 8 piece mixed 399, whole rotisserie chicken each 399).

NORTHEAST BROILER/FRYERS Trucklot buying interest on ready-to-cook whole broiler/fryers was moderate to fairly good entering the weekend. Offerings of all sizes were closely balanced and clearing under normal premiums. Movement through retail and distributive channels was moderate. The market tone was fully steady to firm. In the parts complex, breast items were no more than adequate to tight. Dark meat cuts were clearing well under strong export interest. Wings were seasonally balanced to short of full needs.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was good. Offerings were generally well balanced to short of immediate needs. Live supplies were mostly moderate; weights were desirable. Processor schedules were very heavy, as most plants planned operations this Saturday, to make up for lost time due to adverse weather on Monday. Less than trucklot asking prices were 1 cent higher at 77 to 87 cents. Trade sentiment was firm. In the parts complex, supplies remained barely adequate to short. Leg cuts were generally in the closer balance.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE		68-87
WEIGHTED AVERAGE		78.96
NO. OF BOXES		9,206
CUMULATIVE	01/26/04-01/30/04	77.87
	01/27/03-01/31/03	58.67
NO. OF BOXES	01/26/04-01/30/04	34,157
	01/27/03-01/31/03	38,496

*7 of 7 plants reporting.

JAN 29

SOUTHERN STATES BROILER/FRYER PARTS

JAN 30

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	840	174.00-255.00	179-182	180.09	912	178.00-255.00	179-183	182.22	4,402	180.99
TENDERLOINS	190	169.00-220.00	172-175	177.95	183	171.00-220.00	171-175	179.59	989	176.16
BREAST - LINE RUN	97	94.00-98.00	95-96	94.82	90	96.00-99.00	97-98	97.94	500	95.13
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				300	97.17
LEGS	115	45.00-54.00	47-48	48.23	103	49.00-55.00	-	50.24	546	46.80
LEG QUARTERS (BULK)	549	32.00-33.00	-	32.36	480	32.00-34.00	33-34	33.33	2,311	31.70
LEG QUARTERS (4/10)	1,130	33.00-35.00	34-35	33.91	1,140	35.00-36.00	-	35.28	4,224	34.15
WINGS (WHOLE)	295	116.00-123.00	116-117	117.51	287	116.00-123.00	118-119	118.94	1,527	117.09
WINGS (CUT)	337	130.00-141.00	135-138	135.53	993	130.00-141.00	136-138	137.67	2,683	135.88
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				74	56.14
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				144	53.44
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				400	97.10
*****					*****					
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					
TRADING FOR JANUARY 29, 2004 F.O.B. DOCK.					TRADING FOR JANUARY 30, 2004 F.O.B. DOCK.					
<u>RANGE</u>		<u>TODAY'S AVERAGE</u>			<u>RANGE</u>		<u>TODAY'S AVERAGE</u>		<u>5-DAY AVERAGE</u>	
63.00 - 67.50		65.73			63.00 - 69.00		65.59		64.39	

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Trucklot buying activity was moderate to good entering the weekend. Offerings of breast items remained no more than adequate to tight. Dark meat cuts continued to clear under strong export interest. Wings were balanced to short of full needs. Movement through retail channels was at least moderate. Distributive draw was moderate to fairly good at times. The market tone remained fully steady to firm.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

JAN 30

ITEM	CURRENT NEG			WTD AVG**	VOL/LBS	CURRENT NEG			WTD AVG**	VOL/LBS	WEEKLY	
	TRADING*	WTD	AVG**			TRADING*	WTD	AVG**			WTD AVG	VOL/LBS
BREAST - B/S	180	163.19	556,680	180-185	167.16	792,281	168.86	2,381,264				
TENDERLOINS	165	159.15	124,770	165-170	166.70	158,960	162.56	532,680				
BREAST - WITH RIBS	95-96	100.11	156,560	95-96	102.36	261,680	100.27	813,960				
BREAST - LINE RUN	95	98.66	103,560	95	98.97	146,480	97.83	558,120				
LEGS	44-45	43.74	276,800	45-46	46.68	425,161	44.05	1,347,362				
LEG QUARTERS (BULK)	34-35	34.02	396,421	35-36	33.93	390,687	32.76	2,054,623				
DRUMSTICKS	39-40	45.22	120,200	40-41	43.83	150,480	43.60	652,940				
THIGHS	38-39	45.93	76,510	39-40	46.27	126,800	44.92	412,820				
B/S THIGHS	91-92	93.29	86,160	94-95	96.60	100,252	93.60	347,982				
WINGS (WHOLE)	113-114	124.54	84,320	114-115	122.23	140,440	121.54	464,430				
BACKS AND NECKS (STRIPPED)	10-12	12.02	35,520	10-12	12.12	38,920	11.96	163,200				
LIVERS (5 POUND TUBS)	35-40	34.45	17,120	35-40	33.15	13,440	35.48	67,620				
GIZZARDS (HEARTS)	60-65	69.17	21,160	60-65	69.59	25,280	69.26	103,950				

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). * TODAY'S NEG. SALES AS OF 11:30 A.M.

** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS	
	01/30	01/29	01/28	01/27	01/28	01/27	01/23	01/21	01/23	01/21
ALA	4,126	3,989	3,739	3,872	5.29	5.26	4,401	5.37		
ARK	5,152	5,400	4,982	4,855	4.93	5.11	5,253	5.03		
DELMARVA	3,311	2,199	2,172	2,208	5.54	5.61	2,256	5.51		
KY-LA-TN	1,840	1,991	1,963	1,997	4.97	4.98	2,192	5.02		
MISS	2,559	2,975	2,873	2,868	5.43	5.36	3,456	5.49		
NC	3,643	2,429	1,959	469	6.23	5.84	2,959	6.35		
TEXAS	2,290	2,323	2,282	2,224	4.90	4.87	2,030	5.07		
TOTAL	22,921	21,306	19,970	18,493	5.26	5.22	22,547	5.35		
MON-FRI	103,978									

(B) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 30-Jan 04 and 31-Jan-04 is estimated to be 34,292,000 up 1.35 percent from a week ago and up 20.4 percent from a year ago. (Last week 33,834,000; last year 28,491,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 31-Jan-04 is estimated to be 148,104,000 head unchanged from a week ago, and down -2 from a year ago (Last week 147,528,000 Last year 151,181,000)

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	92-98
ROASTERS 4# & UP	81-95
HENS UNDER 5#	
HENS OVER 5#	60-63
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	102-104
DRY PACK	100-101
ICE PACK	
ROASTERS 4# & UP	89-105
DRY PACK	
ICE PACK	105
HENS OVER 5#	91
ICE PACK	
DRY PACK	89
DUCKS	152-175

YOUNG CHICKENS SLAUGHTERED Under federal inspection, classified by live wt., week ending 17-Jan-04 (Preliminary),

	(A) Fast food/ Food service	(B) Retail	(C) Deboning
	4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Up
-----THOUSANDS-----			

Head	20,621	18,011	36,688
Avg Weight	3.76	4.78	6.16
% of total /1	27%	24%	49%

COMPARISONS

Last week	19,626	20,313	39,884
Avg Weight	3.70	4.71	6.40
% of total /1	25%	25%	50%
Same week, yr ago /2	24,410	21,325	42,892
Avg Weight	3.66	4.76	6.17
% of total /1	28%	24%	48%

To date/2004	40,247	38,324	76,572
To date/2003	36,419	36,349	68,078

/1 May not total to 100% due to rounding. /2 Comparable week.
 (A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.
 (B) This weight class generally denotes chickens marketed in the retail industry.
 (C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION W/E 24-Jan-04 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
-----THOUSANDS-----					
HEAD	147,528	1,429	1,228	2,657	489
AVG WT	5.24	3.41	7.94	5.50	6.97
LAST WEEK	157,478	1,526	1,278	2,804	396
SAME WK YR AGO	144,124	1,746	1,292	3,038	398
AVG WT	5.17	3.41	7.89	5.30	6.62
TO-DATE/2004	463,841	4,213	3,818	8,031	1,342
TO-DATE/2003	449,815	5,323	4,210	9,533	1,229

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 157.4 million head. Estimated U.S. slaughter for this period 149.3 million head or 8.1 million head less than or 95% of estimated fryers available.

GRAYSTONE SMALL ANIMAL AUCTION - Weekly: JAN 29, 2004

 NO SALES TO REPORT DUE TO INCLEMENT WEATHER.

EASTERN REGION MISCELLANEOUS POULTRY

FOR CURRENT DELIVERY FOR THE WEEK OF 26-JAN-2003
DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	137-140	144-146
MOSTLY		
MIDWEST	124-128	125-130
MOSTLY		

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	75.00-77.00	76.00-77.50
VACUUM PACKED (6-9 PER BOX)	65.00-85.50	67.00-75.50

SQUABS: NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-71.28
14 OZ.	66.96-77.92
16 OZ.	73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

CENTRAL REGION DUCKLINGS Prices unchanged. Trade sentiment steady to fully steady. Demand was moderate to fairly good following the Chinese new year. Schedules usually full-time. Weights were desirable to light. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 26-JAN-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	107-124	125
MOSTLY		

ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
DECEMBER 20	156.3	147.8	106%	5.34
27	114.4	145.8	78%	5.22
JANUARY 3	136.5	147.1	93%	5.15
10	160.8	151.1	106%	5.17
17	159.4	156.3	102%	5.20
24	149.3	157.4	95%	5.24
YEAR TO DATE	469.5	464.8	101%	
JANUARY 31		158.4		
FEBRUARY 7		159.1		

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

Under Federal Inspection					
-----THOUSANDS-----					
W/E	01/31/04	01/24/04	% CHG	02/01/03	% CHG
Broilers	148,104	147,528*	0	151,181*	-02
Cattle	602	617	-02	657*	-08
Hogs	1,921	2,037	-06	1,905*	+01

*ACTUAL

NATIONAL CANNER FOWL MARKET Majority prices were unchanged on both heavy and light canners when compared to a week earlier. Demand was mostly moderate. Trading was very light. Available offerings were well cleared. Processing schedules were less than normal to normal. The undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)	HEAVY CANNER HENS (WITHOUT NECKS)
22-26.5 MAJORITY 23.5-24.5	29-37.5 MAJORITY 34-35

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS)	HEAVY CANNER HENS (WITHOUT NECKS)
23-29 MAJORITY 26-27	31.5-39 MAJORITY 36.5-37.5

LIGHT TYPE HENS

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

EASTERN REGION LIGHT LIVE HEN Majority values were unchanged to slightly lower when compared to a week earlier. Demand was at least moderate. Offerings of spent fowl were about adequate. Processing schedules were less than normal to normal. Opinions on removal cost were generally steady. **RANGE MAJORITY**

REMOVAL COST	0-12	8.5-11
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SOUTH CENTRAL LIGHT LIVE HEN Disposal costs were too few to report. Demand was light for at least adequate offerings of usable light fowl. Finished sales were fair. Schedules were as desired. Costs were expected to remain steady. **RANGE MAJORITY**

REMOVAL COST	TOO FEW TO REPORT
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NORTH CENTRAL LIGHT LIVE HEN Values ranged lower. Offerings were in a wide range of barely adequate to fully adequate. Demand was fairly good. Opinions of value were unsettled. **RANGE MAJORITY**

REMOVAL COST	0-7	5.5-7
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HEAVY TYPE HENS (7 POUNDS AND UP) *
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR
SLAUGHTER THE WEEK OF 30-JAN-04

SOUTHEAST HEAVY LIVE HEN Sales were too few to report prices. Demand was mostly moderate for offerings that were mostly adequate to about adequate. Processing schedules for next week were normal. Supplies of finished product were clearing satisfactorily. The undertone was steady. **RANGE MAJORITY**

AT FARM BUYER LOADING	TOO FEW TO REPORT
AT FARM PRODUCER LOADING	TOO FEW TO REPORT
FOB PLANT	TOO FEW TO REPORT

SOUTH CENTRAL LIVE HEAVY-TYPE HENS Trading was too few to report. Demand for spent hens was moderate. Offerings were reduced in some areas, however overall were at least adequate for needs. Finished sales were fair. Schedules were normal. Trade sentiment was about steady. **RANGE MAJORITY**

AT FARM BUYER LOADING	TOO FEW TO REPORT
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WEST COAST LIGHT LIVE HEN Plant schedules moderate. Offerings adequate.

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